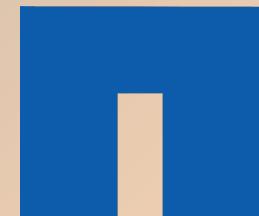




Center of Excellence

## Agenda

- Technology's Scope
- Common Activities
- The Make IT Model – Journey Overview
- Why SORINT.lab
- Service's Delivery Model



**NetApp™**

# NetApp

We help organizations secure their data reliably, ensuring a resilient architecture that follows the technology's absolute best practices

Our portfolio of activities include:



Analysis & solution



Security solution



Data migration & tech refreshment



Service delivery



Business Continuity & Disaster recovery



24x7 monitoring & operations

# Common activities

## 1- Analysis & solution

### Assessment

Capacity assessment and growth trend forecasts to ensure your storage scales with your business



### Performance

Detailed performance reports to identify bottlenecks and optimize efficiency



### Design

Solutions design and cloud integration. Advisor to find the right NetApp solution for your business



## 2- Data migration & tech refreshment

### Data migration

Seamless transition from old 7-Mode to C-Dot Data Ontap, ensuring data integrity



### Tech refresh

Migration from legacy NetApp, or third-party storage, to NetApp (SAN, NAS, and Object Store)



### Cloud migration

Migration of data from on-premises to public clouds, such as AWS, GCP, Azure, Oracle or others



## Common activities

### 3- Business Continuity & Disaster recovery

#### Complex projects

Study, design, and implementation of custom complex Business Continuity (BC) projects



#### Disaster recovery

End-to-end design and implementation of Disaster Recovery (DR) strategies



#### Automation

Creation of customized solutions to automate DR procedures, reducing RTO and RPO



### 4- Security solution

#### Ransomware resilience

Advanced solutions designed to detect, prevent, and recover from ransomware attacks



#### Immutable data

Implementation of 'Write Once Read Many' (WORM), SnapLock solutions to ensure data compliance and tamper-proof security



#### Data protection

Comprehensive security audits and hardening of NetApp environments



## Common activities

### 5- Service delivery

**Infrastructure**  
NetApp Cluster,  
MetroCluster Fabric  
& IP, StorageGRID



**Cloud integration**  
NetApp CVO, Ontap Select,  
NetApp AFX built for AI



**Public cloud**  
Amazon FSx for  
Ontap,  
Azure NetApp Files



### 6- 24x7 monitoring & operations

**Monitoring**  
Continuous  
proactive hardware  
and service monitoring



**Case management**  
Direct & focal point of support  
between client and vendor



**Day-to-day ops**  
Routine operations and  
maintenance to ensure peak  
system health



# The Make IT Model

Overview on the journey

## Discovery & Strategy

Defining objectives, activities, solution choice & project governance approach.

Complying with industry regulation

## Planning & Method

Roadmap delivery, verification, means of communication, specializations involved, necessary alignments, & attributes of QA are some deliverables of this phase

## Implement

Execution activities  
Post & pre-project documentation

## Testing & Post Support

Validation & verification of all performed activities

## Manage & Operate

24x7x365 dynamically tailored operating model defined & regulated through SLA

**Multi-disciplinary pool of expertise**

Day  
x

Continues support

**SORINT.lab operational capabilities**

Continues support

**Quality Assurance team & SLA compliance**

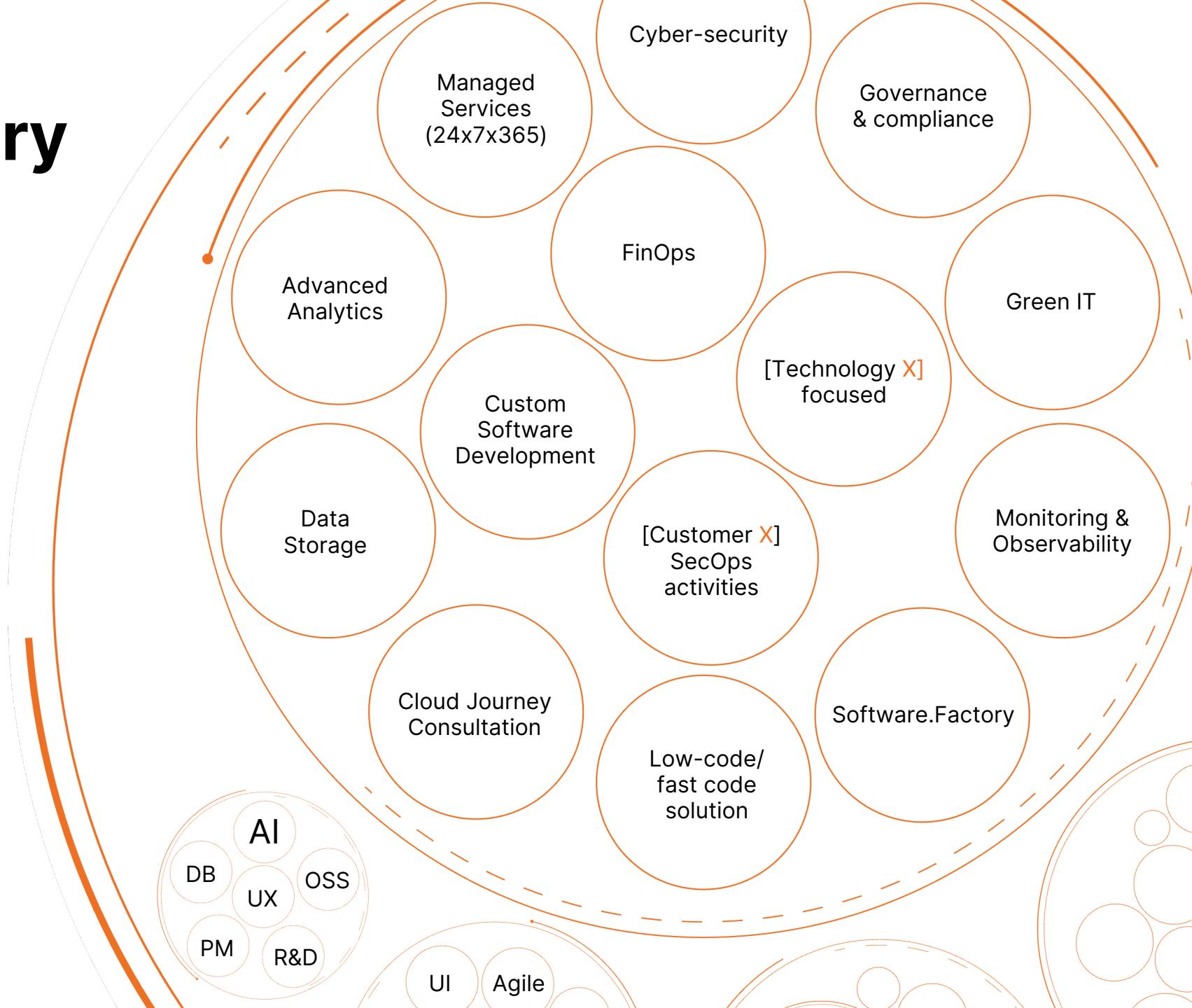
Continues support

Day  
y

# A Multidisciplinary Enrichment



A framework which allows effective collaboration across specializations, maximizing value by involving experts from every field. Smoothly!



98%  
Customer  
Retention  
Rate



# Why SORINT.lab

## Experience

**Managing Infrastructure projects**  
40 years working with prominent brands in Europe, US, and Africa



**Strategical & Practical Driven-experience**



**PMs with Technical Background**



**Assessment Portals for a Jumpstart!**



**130+ entity Certification & Training**  
Top-tier in all relevant fields & domains.  
Certified "Training Partner" to key vendors



## Tackling challenges with SORINT.lab

**100% Vendor Independent – Purpose**

Believe in technology that fosters innovation and human wellness. Our commitment towards every company, institution or community is to help them run their business and solve their problems through a choice of the best technology.



**End-to-end Technology Support**  
Holistic IT & governance capabilities, rather than a point solution

# Offering's Delivery Models



## Consultation

Discovery phase, architecting solutions, tech selection, optimization, educational initiatives



## Staff Augmentation

Join client's team



## Project-based

Addressing client's specific requirements. Up to 24x7 management & operation

# Request Case Studies

## We are all ears!

A discovery call with a technical engineer, or a business representative.

[welisten@sorint.com](mailto:welisten@sorint.com)

[www.sorint.com/contact](http://www.sorint.com/contact)



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