



Center of Excellence

Agenda

- Technology's Scope
- Common Activities
- The Make IT Model – Journey Overview
- Why SORINT.lab
- Service's Delivery Model



NetApp

We help organizations secure their data reliably, ensuring a resilient architecture that follows the technology's absolute best practices

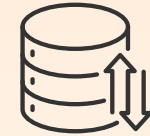
Our portfolio of activities include:



Analysis & solution



Security solution



Data migration &
tech refreshment



Service delivery



Business Continuity &
Disaster recovery



24x7 monitoring &
operations

Common activities

1- Analysis & solution

Assessment

Capacity assessment and growth trend forecasts to ensure your storage scales with your business



Performance

Detailed performance reports to identify bottlenecks and optimize efficiency



Design

Solutions design and cloud integration. Advisor to find the right NetApp solution for your business



2- Data migration & tech refreshment

Data migration

Seamless transition from old 7-Mode to C-Dot Data Ontap, ensuring data integrity



Tech refresh

Migration from legacy NetApp, or third-party storage, to NetApp (SAN, NAS, and Object Store)



Cloud migration

Migration of data from on-premises to public clouds, such as AWS, GCP, Azure, Oracle or others



Common activities

3- Business Continuity & Disaster recovery

Complex projects

Study, design, and implementation of custom complex Business Continuity (BC) projects



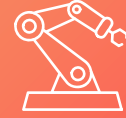
Disaster recovery

End-to-end design and implementation of Disaster Recovery (DR) strategies



Automation

Creation of customized solutions to automate DR procedures, reducing RTO and RPO



4- Security solution

Ransomware resilience

Advanced solutions designed to detect, prevent, and recover from ransomware attacks



Immutable data

Implementation of ,Write Once Read Many (WORM), SnapLock solutions to ensure data compliance and tamper-proof security



Data protection

Comprehensive security audits and hardening of NetApp environments



Common activities

5- Service delivery

Infrastructure

NetApp Cluster,
MetroCluster Fabric
& IP, StorageGRID



Cloud integration

NetApp CVO, Ontap Select,
NetApp AFX built for AI



Public cloud

Amazon FSx for
Ontap,
Azure NetApp Files



6- 24x7 monitoring & operations

Monitoring

Continuous
proactive hardware
and service monitoring



Case management

Direct & focal point of support
between client and vendor



Day-to-day ops

Routine operations and
maintenance to ensure peak
system health



The Make IT Model

Overview on the journey

Discovery & Strategy

Defining objectives, activities, solution choice & project governance approach.

Complying with industry regulation

Planning & Method

Roadmap delivery, verification, means of communication, specializations involved, necessary alignments, & attributes of QA are some deliverables of this phase

Implement

Execution activities

Post & pre-project documentation

Testing & Post Support

Validation & verification of all performed activities

Manage & Operate

24x7x365 dynamically tailored operating model defined & regulated through SLA

Multi-disciplinary pool of expertise

SORINT.lab operational capabilities

Quality Assurance team & SLA compliance

Day x

Continues support

Continues support

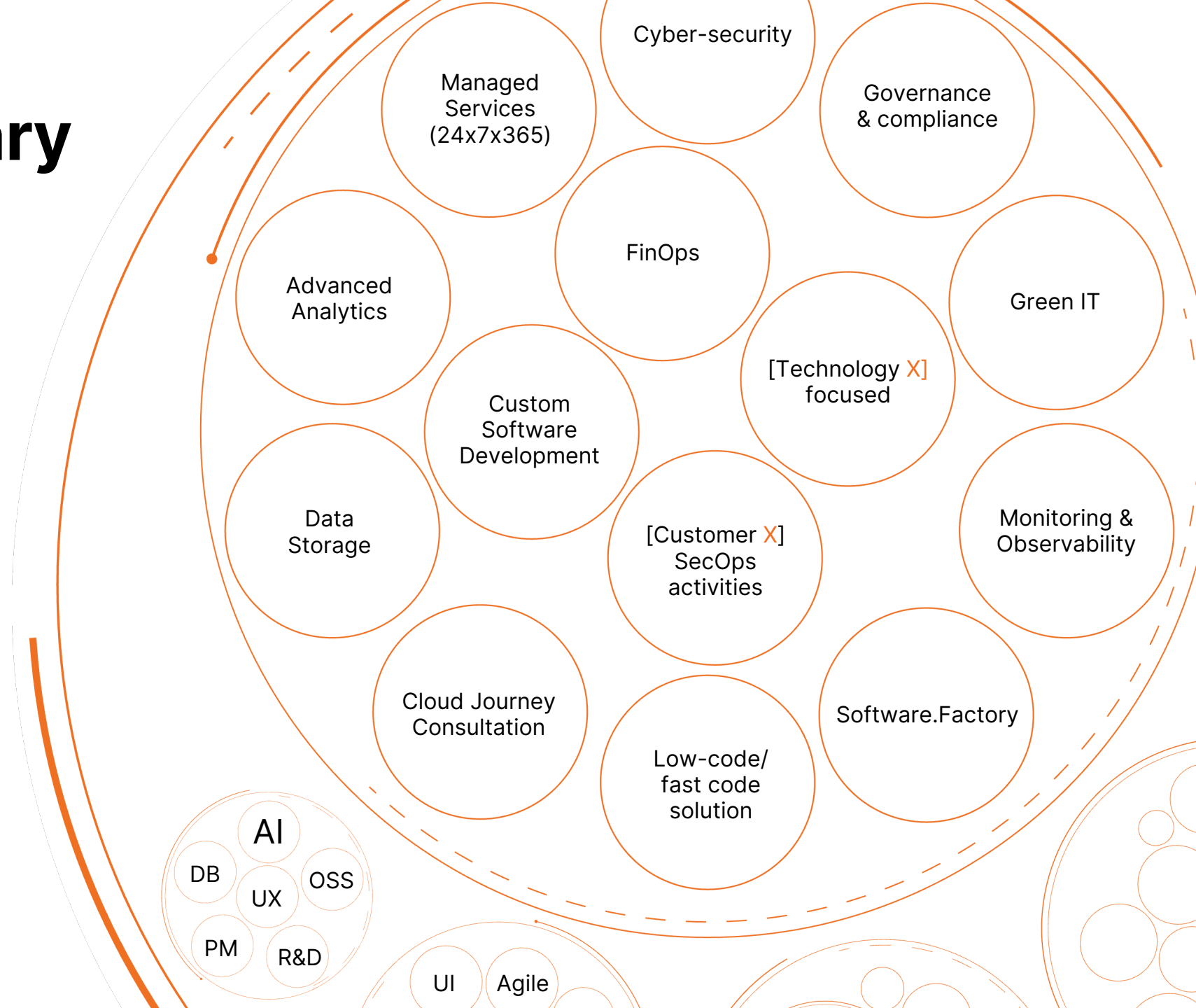
Continues support

Day y

A Multidisciplinary Enrichment



A framework which
allows effective
collaboration across
specializations,
maximizing value by
involving experts from
every field. Smoothly!



98%

Customer Retention Rate



Why SORINT.lab

Experience

Managing Infrastructure projects
40 years working with prominent brands in Europe, US, and Africa



Strategical & Practical Driven-experience



PMs with Technical Background



Assessment Portals for a Jumpstart!



130+ entity Certification & Training
Top-tier in all relevant fields & domains.
Certified "Training Partner" to key vendors



Tackling challenges with SORINT.lab

100% Vendor Independent – Purpose

Believe in technology that fosters innovation and human wellness. Our commitment towards every company, institution or community is to help them run their business and solve their problems through a choice of the best technology.



End-to-end Technology Support

Holistic IT & governance capabilities, rather than a point solution

Offering's Delivery Models



Consultation

Discovery phase,
architecting
solutions, tech
selection,
optimization,
educational initiatives



Staff Augmentation

Join client's team



Project-based

Addressing client's
specific
requirements. Up to
24x7 management &
operation

Request Case Studies

We are all ears!

A discovery call with a technical engineer, or a business representative.

welisten@sorint.com

www.sorint.com/contact



Read more – Our 3 blogs

A formal business blog, SORINTian's vibrant space with a transparent and unique writing style, or dedicated cybersecurity publications

www.sorint.com/blogs

Follow us





BUILDING GREAT TECHNOLOGY



IT | ES | UK | DE | US | FR | PL | CMR | RO

www.sorint.com