

# FinOps

Cloud Lab

## Agenda

- Our FinOps Offering
- A look on the Journey – Operating Model
- Why SORINT.lab?
- Service's Delivery Models

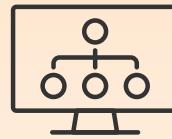


## Financial Operation

€5M in total saving for 9 clients, alongside other advancements, during 2025!

We expose organizations to the cloud's maximum value through tailoring and implementing the best-fitting Cloud Financial Management model for them!

Allocating the right expertise and utilizing our proprietary software solutions to enable a mature operational & financial discipline



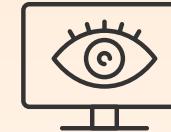
Collecting & monitoring data



Optimize spending



Forecast & plan budgets accurately



Transparent use of resources



Maintain agility & scalability, without losing control

# FinOps Scope



## Consult & implement

Support your organization's internal team in introducing, or improving, FinOps practices through providing

- Assessing
- Introducing tools
- Crafting operational metrics
- Bring best practices & advanced findings



## FinOps managed

Implement and manage the entire FinOps practice.

- Ensure governance
- Cost visibility & forecasting
- Continuous optimization
- Reporting



## Cloud cost & resource optimization

Targeted interventions, such as

- Sizing
- Waste elimination
- Better use of services

# Orobik

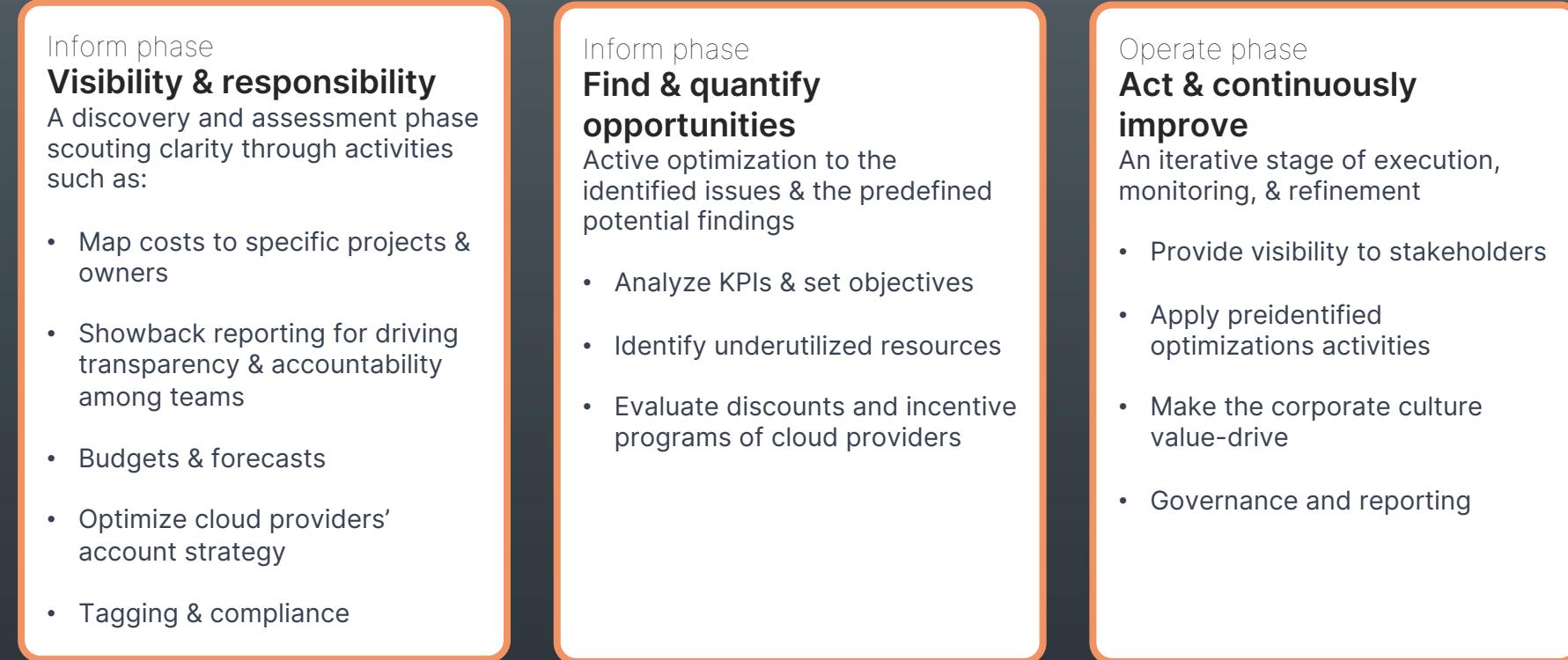
## SORINT's FinOps Platform

### Cloud Financial Management Tool enables

- Collection & monitoring of strategical data
- Support in assessing & vetting
- Unified governance
- Significance cost forecast enhancements
- Proactive recommendations
- Detecting anomalies
- Advanced reporting

# The FinOps Journey

## The Inform, Optimize, & Operate model done by SORINT



**Multi-disciplinary approach**

Day  
x

Continues support

**Shoulder-to-shoulder with client's team**

Continues support

**Quality assurance team & SLA compliance**

Continues support

Day  
y



**Follow our Technical Blog**

[www.finopsitalia.it](http://www.finopsitalia.it)

# Technology Landscape

Cloud Infrastructure & Platform Services



Enterprise Backup & Recovery Software Solutions



DevOps Platforms



Distributed File & Object Storage



Primary Storage



Container Management



Application Performance Monitoring



Cybersecurity



Database Management Systems



Data Streaming



Internal Development Platform



## Tackling Challenges with SORINT.lab

### Osircles

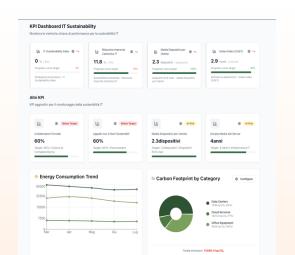
A framework which allows effective collaboration across specializations, maximizing value by involving experts from every field. Smoothly!

### Managing & Operation

IT infrastructure of prominent organizations in Europe, US, and Africa



Assessment portals & templates to better demonstrate the unique needs & project governance attribute!



### End-to-end Technology Support

Holistic IT & governance capabilities, rather than a point solution

### 100% Vendor Independent – Purpose

Believe in technology that fosters innovation and human wellness. Our commitment towards every company, institution or community is to help them run their business and solve their problems through a choice of the best technology.



**98%**  
Customer  
Retention  
Rate



# Offering's Delivery Models



## Consultation

Assessment, evaluation and consultation on current posture.

Concluded with business & technical remarks.



## Project scoped

Client's defined deliverables that might include implementation for achieving specified objectives



## Full management

Full, or partially, managing & operation. Up to 24x7 multilanguage

In accordance with SLA.

# Request case studies

## We are all ears!

A discovery call with a technical engineer, or a business representative.

[welisten@sorint.com](mailto:welisten@sorint.com)

[www.sorint.com/contact](http://www.sorint.com/contact)



## Read more – Our 3 blogs

A formal business blog, SORINTian's vibrant space with a transparent and unique writing style, or dedicated cybersecurity publications

[www.sorint.com/blogs](http://www.sorint.com/blogs)

## Follow us





BUILDING GREAT TECHNOLOGY



---

IT | ES | UK | DE | US | FR | PL | CMR | RO

---

[www.sorint.com](http://www.sorint.com)