

FinOps

Cloud Lab

Agenda

- Our FinOps Offering
- A look on the Journey – Operating Model
- Why SORINT.lab?
- Service's Delivery Models

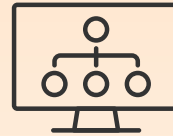


Financial Operation

€5M in total saving for 9 clients, alongside other advancements, during 2025!

We expose organizations to the cloud's maximum value through tailoring and implementing the best-fitting Cloud Financial Management model for them!

Allocating the right expertise and utilizing our proprietary software solutions to enable a mature operational & financial discipline



Collecting & monitoring data



Optimize spending



Forecast & plan budgets accurately



Transparent use of resources



Maintain agility & scalability, without losing control

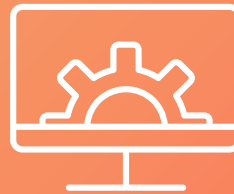
FinOps Scope



Consult & implement

Support your organization's internal team in introducing, or improving, FinOps practices through providing

- Assessing
- Introducing tools
- Crafting operational metrics
- Bring best practices & advanced findings



FinOps managed

Implement and manage the entire FinOps practice.

- Ensure governance
- Cost visibility & forecasting
- Continuous optimization
- Reporting



Cloud cost & resource optimization

Targeted interventions, such as

- Sizing
- Waste elimination
- Better use of services

Orobik

SORINT's FinOps Platform

Cloud Financial Management Tool enables

- Collection & monitoring of strategical data
- Support in assessing & vetting
- Unified governance
- Significance cost forecast enhancements
- Proactive recommendations
- Detecting anomalies
- Advanced reporting

The FinOps Journey

The Inform,
Optimize, &
Operate
model
done by
SORINT

Inform phase

Visibility & responsibility

A discovery and assessment phase scouting clarity through activities such as:

- Map costs to specific projects & owners
- Showback reporting for driving transparency & accountability among teams
- Budgets & forecasts
- Optimize cloud providers' account strategy
- Tagging & compliance

Multi-
disciplinary
approach

Day
x

Continues
support

Inform phase

Find & quantify opportunities

Active optimization to the identified issues & the predefined potential findings

- Analyze KPIs & set objectives
- Identify underutilized resources
- Evaluate discounts and incentive programs of cloud providers

Shoulder-to-
shoulder with
client's team

Continues
support

Operate phase

Act & continuously improve

An iterative stage of execution, monitoring, & refinement

- Provide visibility to stakeholders
- Apply preidentified optimizations activities
- Make the corporate culture value-drive
- Governance and reporting

Quality assurance
team & SLA
compliance

Continues
support

Day
y



Follow our Technical Blog

www.finopsitalia.it

Technology Landscape



Cloud Infrastructure & Platform Services



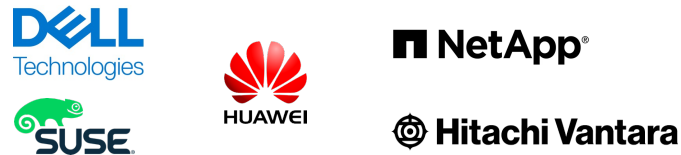
Enterprise Backup & Recovery Software Solutions



DevOps Platforms



Distributed File & Object Storage



Primary Storage



Container Management



Application Performance Monitoring



Cybersecurity



Database Management Systems



Data Streaming



Internal Development Platform



Tackling Challenges with SORINT.lab



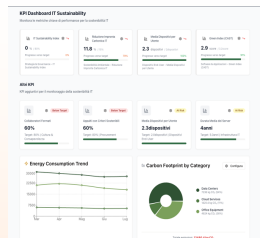
A framework which allows effective collaboration across specializations, maximizing value by involving experts from every field. Smoothly!

Managing & Operation

IT infrastructure of prominent organizations in Europe, US, and Africa



Assessment portals & templates to better demonstrate the unique needs & project governance attribute!



End-to-end Technology Support

Holistic IT & governance capabilities, rather than a point solution

100% Vendor Independent – Purpose

Believe in technology that fosters innovation and human wellness. Our commitment towards every company, institution or community is to help them run their business and solve their problems through a choice of the best technology.



98%
Customer
Retention
Rate



Offering's Delivery Models



Consultation

Assessment, evaluation and consultation on current posture.

Concluded with business & technical remarks.



Project scoped

Client's defined deliverables that might include implementation for achieving specified objectives



Full management

Full, or partially, managing & operation. Up to 24x7 multilanguage

In accordance with SLA.

Request case studies

We are all ears!

A discovery call with a technical engineer, or a business representative.

welisten@sorint.com

www.sorint.com/contact



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