

# Cloud Lab

Cloud Journey

## Agenda

- The Scope of Cloud Lab
- What the Cloud Brings
- Our Approach - 3 Key Pillars
- Why SORINT.lab?
- Service's Delivery Models

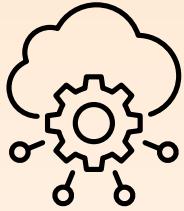
## Cloud Lab

From architecting, migrating, to securing, financial management, and optimization, we know “the next”!

Common solutions Cloud Lab does for +100 prominent brands:



End-to-end cloud adoption. Strategy, architecting to implementation!



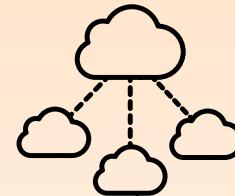
24x7 full management & operation



Cloud security & compliance



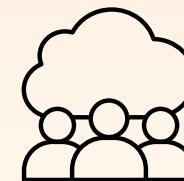
Data analytics & advanced analytics



Multi-cloud solutions



FinOps



Assessments, consultation, & training

# Cloud Potential

When effectively managed and on full thrust!

## Many tech advancements

More than accelerating innovation, managing complexity, instant scalability of environment(s), resources, and having latest modern findings and solutions immediately available.

## Cost control & governance

A well-defined Cloud Strategy and a disciplined Cloud Financial Management. Essentials for cost optimization & planning.

## On business-level

Avoiding hidden costs, advantages of modernization, data visibility and operational agility.

## Cloud providers practices

Utilizing several cloud provider's services and incentives programs for cost and performance returns.

## Security

Key free security features and shared responsibilities.

## Sustainable

Swapping from data center, and the associated operations, Hardware, maintenance, refreshing activities to a practical energy friendly direction.

# Why We Master the Cloud?

Approach pillars we've accumulated throughout 40 years of infrastructure-related projects

## Cloud-smart

1

Our own guideline in which the primary focus is analysing, aligning, tailoring, and operating a solid plan.

By considering all aspects of your organization's objectives, applications and IT service's needs.

## Architecting

2

Innovating an architectural plan based on choices that, while complex, are feasible and beneficial.

Leverage the latest findings and our experience to address factors and choices such as the cloud model, costs, plan vendor choice, and the technical knowledge needed.

## Experience

3

Integrate the right approaches to guarantee a smooth, cost-efficient, and effective utilization of cloud technologies throughout the migration process and onwards.

Through combining the right comprehensive mix of competences. Consultancy, technical, & PM.

# 1

# Cloud-smart

## Govern, investigate, & align

### **Discovery**

Understanding client's organization, needs, business context, tech, and the objective of all stakeholders.

### **Strategy**

Inline with the requirements & principles of FinOps. This stage, delivers the migration plan.

Which include key strategic elements, cloud model (single, hybrid, or multicloud), justifications, and risk assessment.

### **Preparing to execute**

Organizing according to the pre-approved roadmap.

From general project prerequisites, & activities, tools, skills, manpower, knowledge, up to on-ground logistical executions.

### **Migration**

A phase that focuses mainly on migration activities, optimization & verification. Tackling & mitigating the recent emerged challenges, too!

Documentation & reporting activities.

### **Managing & optimizing**

Dynamical defined according to mutual agreement.

Might include cloud management, cloud financial management, cloud success measurement.

#### **Multi-disciplinary approach**

Day  
x ————— Continues support

#### **Shoulder-to-shoulder with client's team**

Continues support

#### **Quality assurance team & SLA compliance**

Continues support ————— Day  
y

2

# Architecting

Time to make  
feasible, beneficial,  
& innovative choices

## Multi-cloud as a new norm

SORINT.lab is multicloud native!

Cloud providers are opening up to the idea of multicloud by facilitating and providing best services and prices. Azure & Oracle Cloud, for example.

1

## Tailoring your cloud strategy

Inspired and built according to Gartner's 5R's framework

- Rebuild
- Replace
- Rearchitect
- Revise
- Rehost

2

## Application migration strategy

From the many, our consultants contextually help you to choose best path.

3

## OnPrem is the new cloud

Upon request, SORINT provides assessment of on-prem cost to further optimize the journey

4

3

## Experience



Orobik

**We don't come empty handed**

Our own software solutions, assessment portals, & guidelines

Kick start, efficiency, innovation, optimization!

# 99% SLA compliance maintained

SORINT fully manages & operates the infrastructure, and other IT layers, for +100 prominent entities in Europe, US, & Africa!



Your IT Will Change,  
Your Business Will Change too!

# A wide range of IT fields & domains

- Network Administration
- System Administration
- Database Management
- Cloud Computing
- IT Support
- IT Consulting
- Big Data
- Software Development
- Cybersecurity

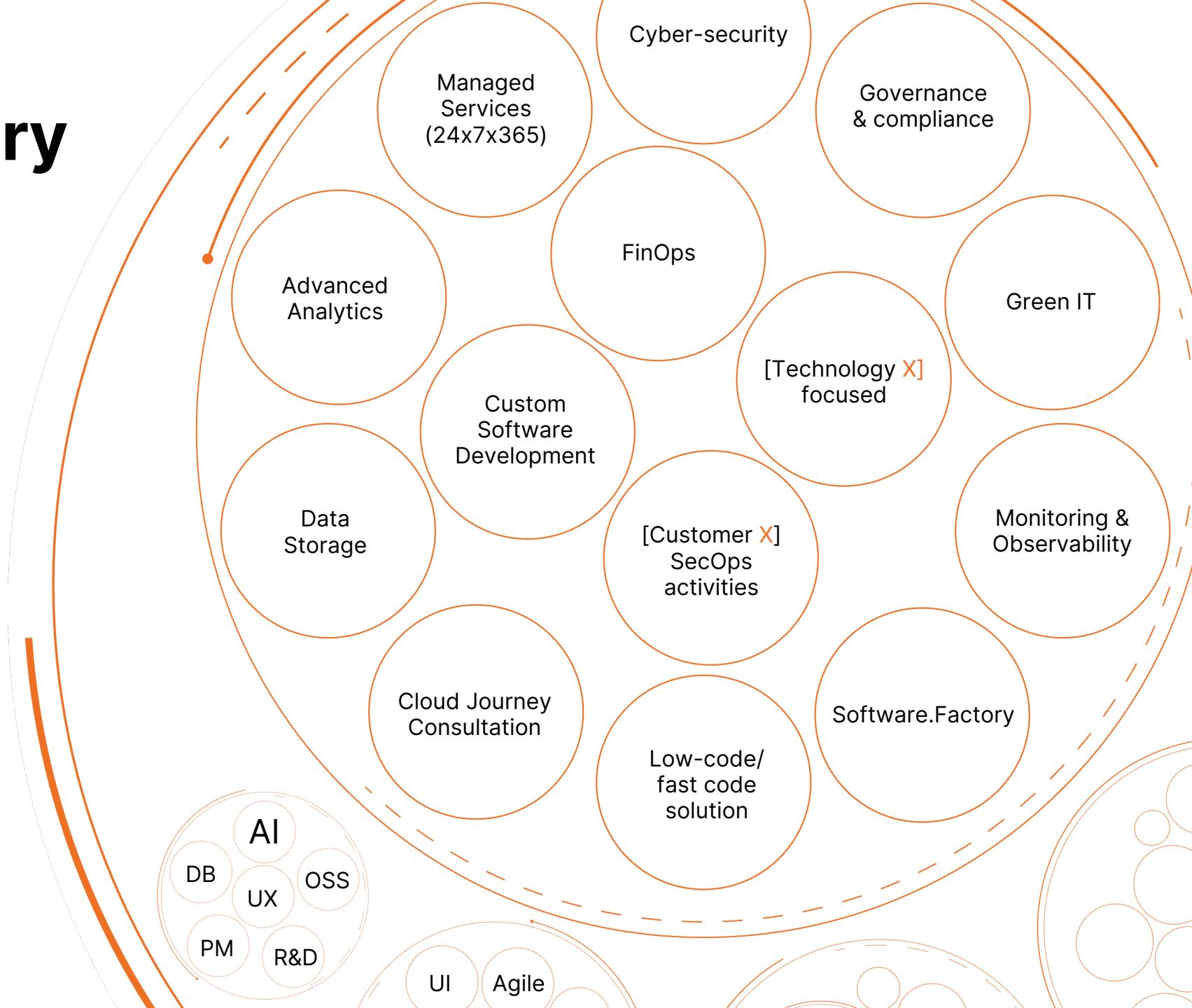
- Advanced Analytics & Business Intelligence
- IT Project Management
- Enterprise Resource Planning
- Virtualization and Cloud Infrastructure
- Data Science
- Governance & Compliance
- Artificial Intelligence & Machine Learning



# A multidisciplinary enrichment



A framework which allows effective collaboration across specializations, maximizing value by involving experts from every field. Smoothly!



# +130 major & various Training Partner to some IT vendors

3CX  
COMMVAULT  
FacilityLive  
MariaDB  
SCP  
6sigma  
Company Tutor  
FinOps  
Foundation  
Meru  
Scrum Alliance  
Aerohive  
Compaq  
FireEye  
MIA-PLATFORM  
Scrum.org  
Aerohive  
Networks  
CompTIA  
ForeScout  
Microsoft  
ScrumStudy  
Alison  
CROSSNOVA  
FORTINET r  
MikroTik  
SonicWall  
ALTARO  
CSSC

GIAC  
MongoDB  
Amazon  
Cyberark  
GitLAB  
Neo4j  
SOPHOS  
AMPG  
International  
D-LINK  
Google  
NetApp  
Splunk  
APMG  
Databricks  
Academy  
Google Cloud  
Netscreen  
Stormagic  
Apple  
DataCore  
Google Play  
Academy  
Netskope  
Sun  
Aruba  
DELL EMC  
HashiCorp  
Hazelcast

Netwitness  
SUSE  
AXELOS  
Devops Institute  
NETWRIX  
Symantec  
Barracuda  
Dynatrace  
Hitachi  
HP  
Novell  
TERADATA  
BIT  
Ec-Council  
Huawei  
NUTANIX  
Toshiba  
Blue Team  
ECDL  
IBM  
ObserveIT  
Trend Micro  
BMC  
Edx  
Infoblox  
Offensive Security  
Triton  
Brocade

eipass  
INIM Electronics  
OpenSecurityTrai  
ning2  
Veeam  
Business Objects  
Elastic  
Istituto Italiano di  
Project  
ORACLE  
Vendor  
CEPIS  
eLearnSecurity  
Management  
Palo Alto  
Veritas  
CertProf  
EMC  
ISTQB  
People Cert  
Check Point  
EnterpriseDB  
Juniper  
PMI  
VMware  
Cisco  
enVision  
Konnex  
Qualys

WatchGuard  
Citrix  
EUCIP  
Lacework  
Rancher  
Academy  
WatchGuardONE  
Cloud Champion  
EXIN  
LibraEsva  
Red Hat  
WEBROOT  
University  
Cloudera  
Extreme  
Networks  
Linux Foundation  
Reeve Cloud  
Academy  
ZERTO  
Cobit  
F5  
Linux  
Professional  
Institute  
Reuters  
ZyXEL



# Technology Landscape



Cloud Infrastructure & Platform Services



Enterprise Backup & Recovery Software Solutions



DevOps Platforms



Distributed File & Object Storage



Primary Storage



Container Management



Application Performance Monitoring



Cybersecurity



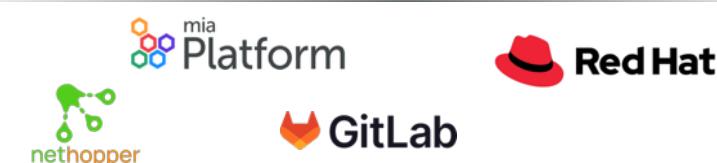
Database Management Systems



Data Streaming



Internal Development Platform



## Tackling Challenges with SORINT.lab

PMs with  
Technical,  
Vloud, &  
FinOps  
Background



Strategical &  
Practical  
Driven-experience



100% Vendor  
Independent –  
Purpose

Believe in technology that  
fosters innovation and human  
wellness. Our commitment  
towards every company,  
institution or community is to  
help them run their business  
and solve their problems  
through a choice of the best  
technology.



**98%**  
Customer  
Retention  
Rate



### End-to-end Technology Support

Holistic IT & governance capabilities, rather than a point solution

# Offering's Delivery Models



## Consultation

Assessment, evaluation and consultation on current posture.

Concluded with business & technical remarks.



## Project scoped

Client's defined deliverables that might include implementation for achieving specified objectives.



## Full management

Full, or partially, managing & operating. Up to 24x7 multilanguage!

Dynamically, in accordance with SLA.

# Request case studies

## We are all ears!

A discovery call with a technical engineer, or a business representative.

[welisten@sorint.com](mailto:welisten@sorint.com)

[www.sorint.com/contact](http://www.sorint.com/contact)



## Read more – Our 3 blogs

A formal business blog, SORINTian's vibrant space with a transparent and unique writing style, or dedicated cybersecurity publications

[www.sorint.com/blogs](http://www.sorint.com/blogs)

## Follow us





**BUILDING GREAT TECHNOLOGY**



---

IT | ES | UK | DE | US | FR | PL | CMR | RO

[www.sorint.com](http://www.sorint.com)