



Center of Excellence

Agenda

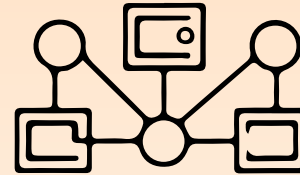
- Technology's Scope
- Common Activities
- The Make IT Model – Journey Overview
- Why SORINT.lab
- Service's Delivery Model



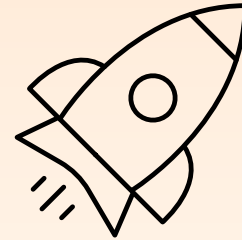
Veeam

Part of the **ProPartner Network since 2017**, we are also **among the few VASP Partners** a 'Veeam Accredited Service Partner' recognition.

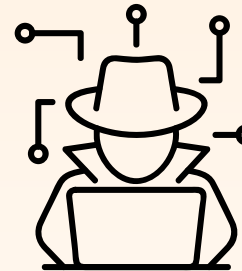
An accreditation that validates our ability to deliver advanced, complex projects to organization across diverse business sectors.



Designing



Deploying



Support up to 24x7 operation

Common Activities

Assessment & Infrastructure Health Check

1

Analyze and optimize the configuration.
Adopting specific security best practices
advices by vendor

Design, Installation & Configuration

2

Full support for architecting and deploying
Veeam infrastructures ecosystem for
organizations

Disaster Recovery As a Service

3

Develop automated DR solutions to fit your
specific business continuity needs. In terms
of tech and business requirements

Microsoft Entra ID & 365 Protection Solution

4

Implement SaaS/BaaS data protection for
Microsoft applications

Kubernetes Backup

5

Protect container-based applications
with modern technology

Public Cloud Advanced Protection

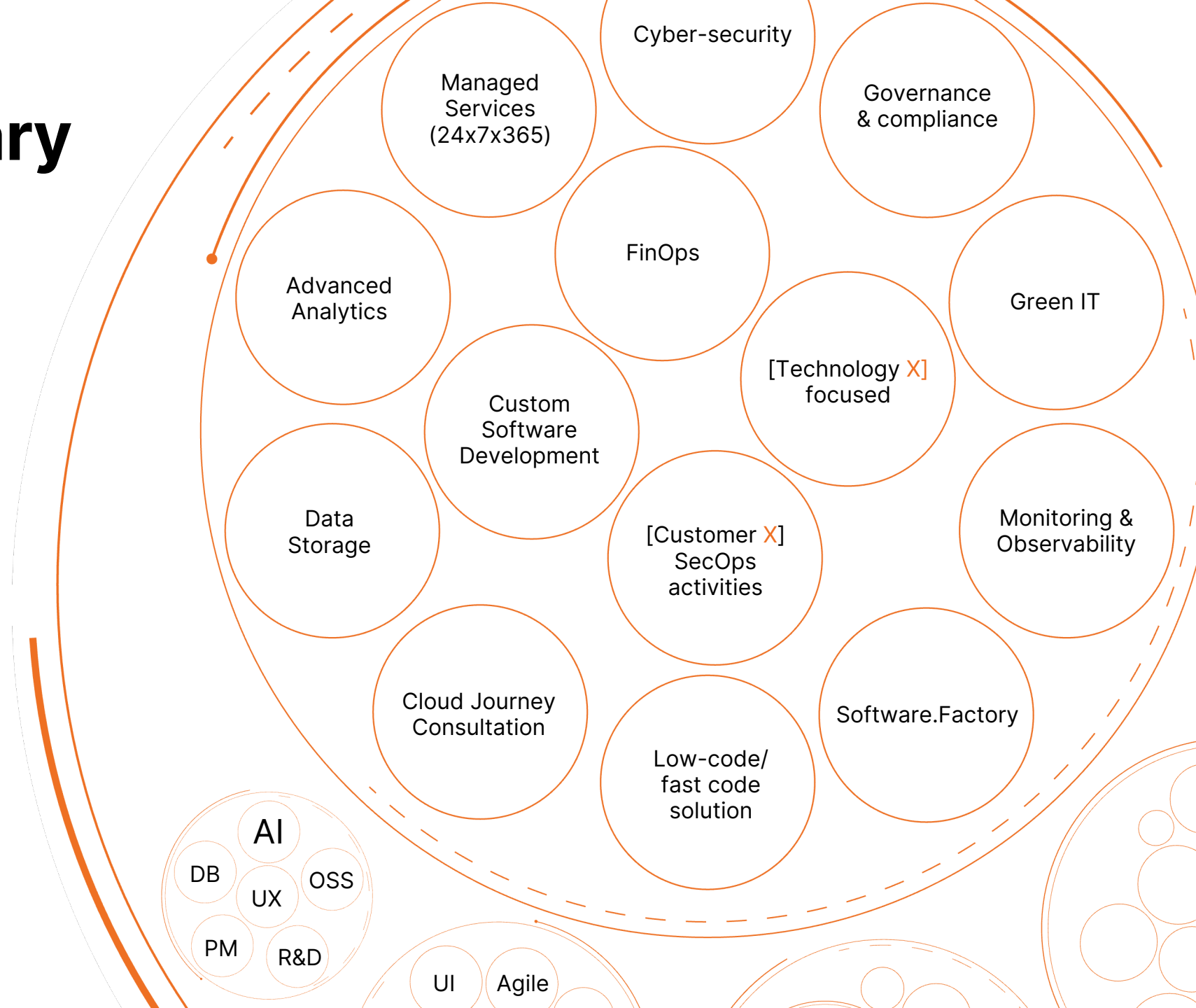
6

Utilize Veeam specific solutions for the
best hyperscalers, such as Azure, AWS,
GCP

A Multidisciplinary Enrichment



A framework which
allows effective
collaboration across
specializations,
maximizing value by
involving experts from
every field. Smoothly!



The Make IT Model

Overview on the journey

Discovery & Strategy

Defining objectives, activities, solution choice & project governance approach.

Complying with industry regulation

Planning & Method

Roadmap delivery, verification, means of communication, specializations involved, necessary alignments, & attributes of QA are some deliverables of this phase

Implement

Execution activities

Post & pre-project documentation

Testing & Post Support

Validation & verification of all performed activities

Manage & Operate

24x7x365 dynamically tailored operating model defined & regulated through SLA

Multi-disciplinary pool of expertise

SORINT.lab operational capabilities

Quality Assurance team & SLA compliance

Day x

Continues support

Continues support

Continues support

Day y

98%

Customer Retention Rate



Why SORINT.lab

Experience

Managing IT Projects

40 years working with prominent brands in Europe, US, and Africa



Strategical & Practical Driven-experience



PMs with Technical Background



Assessment Portals for a Jumpstart!



130+ entity Certification & Training

Top-tier in all relevant fields & domains.
Certified "Training Partner" to key vendors



Tackling challenges with SORINT.lab

100% Vendor Independent – Purpose

Believe in technology that fosters innovation and human wellness. Our commitment towards every company, institution or community is to help them run their business and solve their problems through a choice of the best technology.



End-to-end Technology Support

Holistic IT & governance capabilities, rather than a point solution

Offering's Delivery Models



Consultation

Discovery phase,
architecting
solutions, tech
selection,
optimization,
educational initiatives



Staff Augmentation

Join client's team



Project-based

Addressing client's
specific
requirements. Up to
24x7 management &
operation

Request Case Studies

We are all ears!

A discovery call with a technical engineer, or a business representative.

welisten@sorint.com

www.sorint.com/contact



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