



BUILDING GREAT TECHNOLOGY

Oracle

Centre of Excellence



Agenda



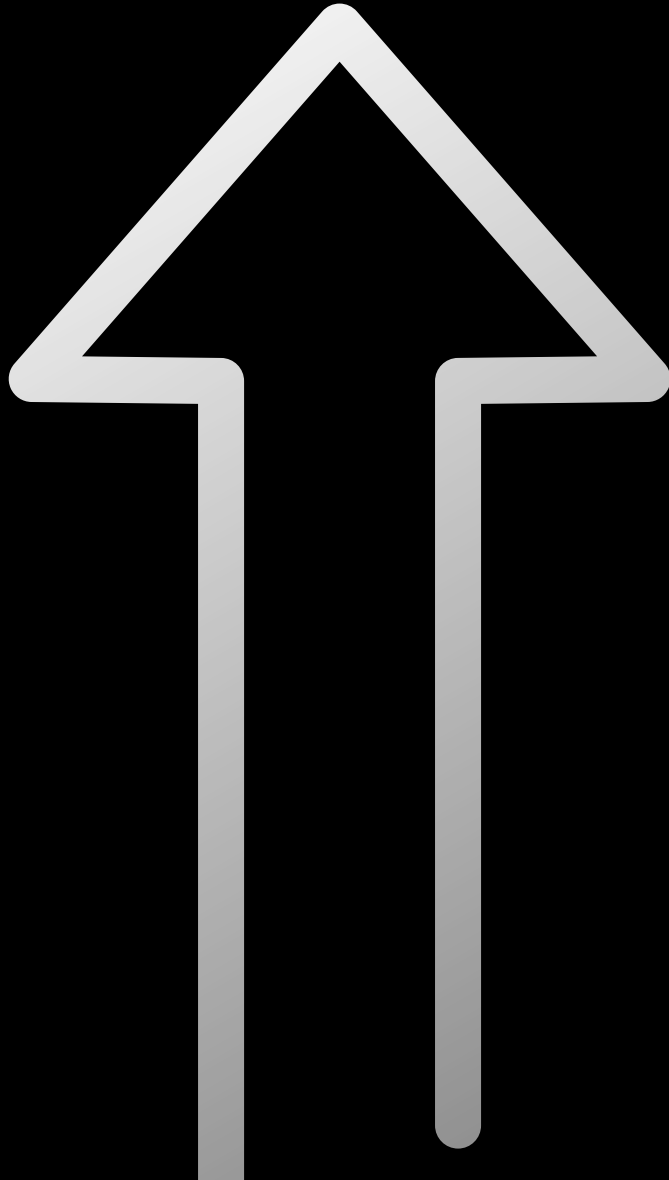
- SORINT.lab @ a Glance
- Overview
 - Oracle Products
- Sorint's Tailored Journey
 - The make it model
 - Instantiated from
 - Experts Involved
- Success Stories
- Bonus slide - Related by Sorintains
- Going Forward



Is behind many prominent entities
leading their industry. Assured!

98%

customer retention rate



Clients

By industry



Banking & Finance



Energy & Utilities



Telecommunication



Government & Public Services



Transportation & Automotive



Healthcare



Technology & Services



Industrial & Manufacturing



Entertainment

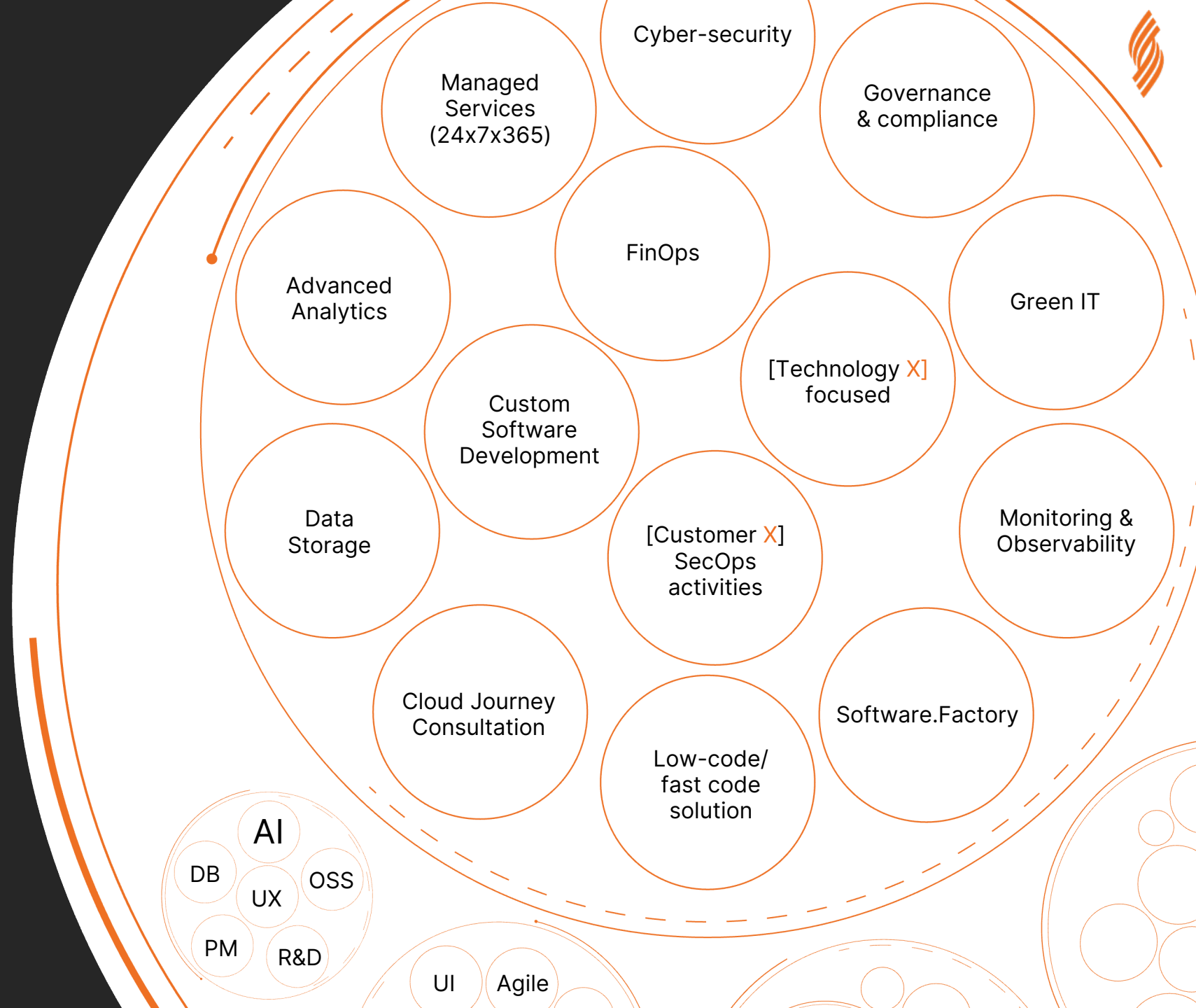


Tackling Challenges Together

A journey characterized by:

- Enabling clients to focus on core business.
- Secured solutions built upon best fitting technologies, practices, & latest findings.
- Quality, & cost optimization.

We harmonize passions!



SORINT.lab – IT Consultancy

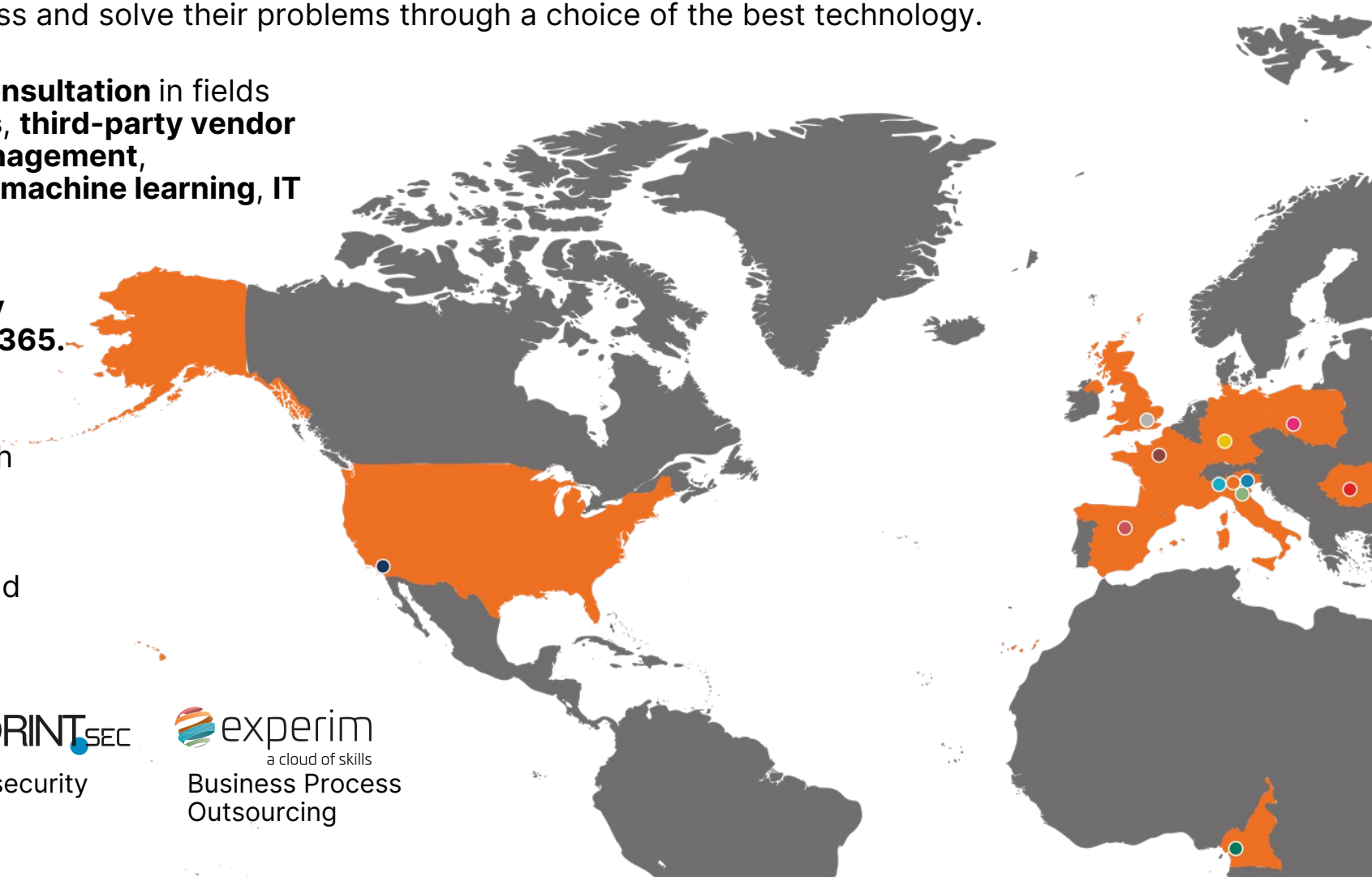


We believe in technology that fosters **innovation and human wellness**. Our commitment towards every company, institution or community is to help them run their business and solve their problems through a choice of the best technology.

Providing **digital technology services & consultation** in fields of **software development, cloud solutions, third-party vendor solutions, cybersecurity, data center management, management of daily IT operations, data, machine learning, IT recruitment** and **professional education**.

Delivering services ranging from **discovery and implementation** to **full support 24x7x365**.

SORINT provides IT services to prominent entities in Europe, USA, and Africa. Through a workforce of **1.5K professionals** and a presence spanning **17 offices** located in Italy, Spain, United Kingdom, Germany, France, Romania, Poland, United States, and Cameroon.




IT Consultancy


Advanced Analytics
Solutions


Cybersecurity


a cloud of skills
Business Process
Outsourcing

Let's Tackle Your Next Challenge Together

“SORINT.lab is a company that's easy to do business with...”

A well-known testimonial from a client



Education

>40K

Training hours per year

130+ entities

Certification. Foundation to trainer level

Methodology

Vendor independent

Unbiased transparent consultancy

Project management

Prince2, PMI, Agile, SCRUM/UX

ISO compliance

27001, 20000, 9001, 14001

Experience

250+ large enterprises

Prominent entities in Europe, US, and Africa

>1K case studies

Tailored journeys documented



Euronext Group's ELITE SME network

The Make IT Model

Our philosophy towards journeys

Oracle

Center of Excellence



- Sorint proudly holds the esteemed status of a **Golden Partner**, distinguished as one of the **longstanding in delivering Oracle solutions**.
- Consulted and implemented plenty of projects, for diverse industries, through the years. Some include
 - Licenses
 - Architectural solutions
 - Enhance legacy solutions
 - Customize solutions
 - Configuration and installation
 - Migration related-projects
 - Oracle virtualization
 - Virtualization management software
 - Oracle Linux virtualization manager
 - Disaster recovery management & backup
 - Data encryption

+100

SORINTians are awarded highest certifications attainable for Oracle solutions.



Oracle Products



Database management & integration

Standard, enterprise, high performance, extreme performance editions. Along with all cloud-based DB services and real application testing.



Hardware

Exadata, SPARC/x86 servers, PCA, & ODA



Cloud Services

Oracle Cloud Infrastructure, Cloud Application, and Cloud Platform.



Industry-specific solutions

Solutions based on industry.



Enterprise Software

E-Business Suite, Fusion Application, JD Edward EnterpriseOne.



Consulting & supporting services

From architecting to implementation, migrating, managing, and utilizing.



Middleware & development tools

Fusion Middleware, Weblogical Server, APEX (Application Express), Oracle GoldenGate, & Developer tools.

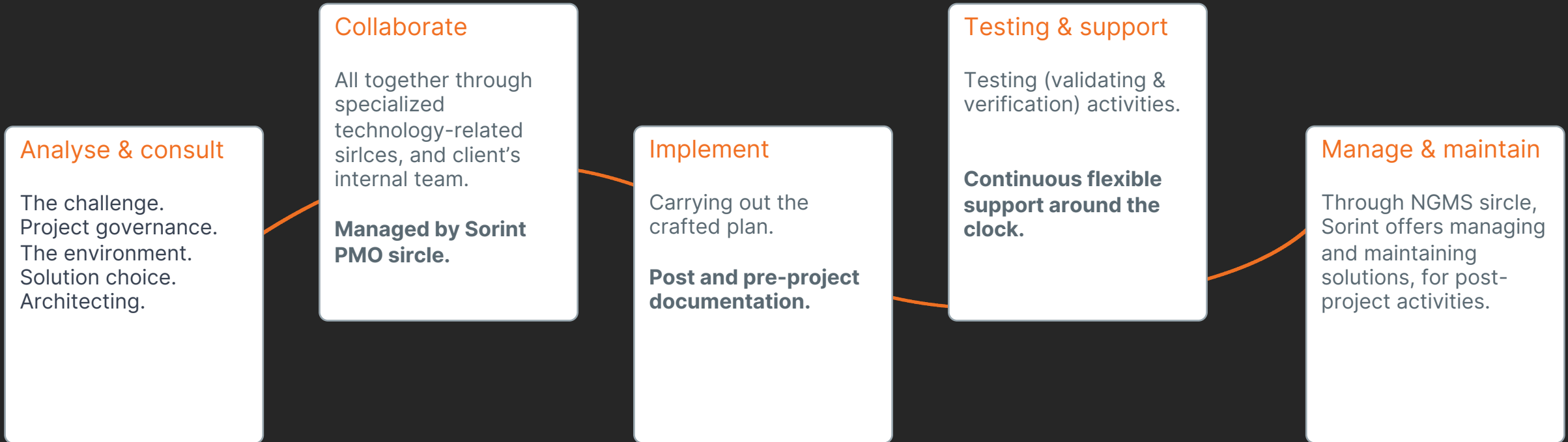


Security & identity management

Identity & Access Management & Cloud security.

SORINT.lab's Tailored Journey

The make it model



Striving for nothing short of a perfect solution and a well-defined roadmap

SORINT.lab's Tailored Journey



Instantiated from

Every journey is a unique challenge, but our know-how:



For various industries. Executed countless Oracle projects to prominent entities in Europe, US, and Africa



Customer retention rate
During +20 years of partnership



Dedicated sircles specialized in other database vendors and technologies
Vendor-independent



Highest grantable certificates in various fields, and "Training Partner" to some vendors



Expert PM with technical background ensuring project's objectives are met



Flexibility. 24x7x365 multilingual team

Day x ——— Continues support ——— Continues support ——— Continues support ——— Day y




Experts Involved

- Oracle DB
- CloudBridge
- DB.X
- Data Storage & Solution
- Data Recovery & Safety
- Next Generation Managed Services
- Network & Security
- FinOps
- DevOps Engineering
- PMO CoE

Senior masterminds


Nunzio Gagliardi



Head of Oracle DB | Technical Project Manager

+20 years of experience in Oracle Solutions

Amedeo Trussardi



Senior Oracle DB | Engineered System Administrator

+5 years of experience in Oracle Solutions

Some prestigious certifications



Closer Look

Areas and field of focus



Project-based

Analysis, architect, consultant, and implement.

Tailored proposals.
Based on project and client's needs.

Package-based

Short-term activates. e.g. health checks, patching, assessments, troubleshooting/tuning, specific configuration, compliance checks

Staff Augmentation

Offer experts in given fields or technologies.

Time & material or long-time retainers



Bonus Slide

Related Solutions and Tools by Sorintians



NGMS Core IT Service

Remotely manages IT infrastructures ensuring the correct functionality, support for vendor and Open-source products. Reducing response times to new problems. Speed, flexibility, method and technical preparation are part of our DNA.

[Inquire](#)



Cloud Native Security Cloud Journey

Strategies, practices, & tools to safeguard the containerized applications and the underlying environment from potential cybersecurity threats and vulnerabilities. Plus, continuous monitoring.

[Inquire](#)



Project Management PMOs

Project management as a service (PMaaS) focuses on coordinating IT projects. On both, infrastructure level and application software level.

[inquire](#)



DevOps Engineering Digital Technology Services

Advanced set of practices, tools, and technologies that power automation throughout the development, testing, and deployment phases.

[inquire](#)

Going Forward

How we can move forward from here

One hour
workshop

Read more on
/sorintlab



Alternative
approach



BUILDING GREAT TECHNOLOGY



IT | ES | UK | DE | US | FR | PL | CMR | RO

www.sorint.com