



BUILDING GREAT TECHNOLOGY

Microsoft & Azure

Centre of Excellence



Agenda



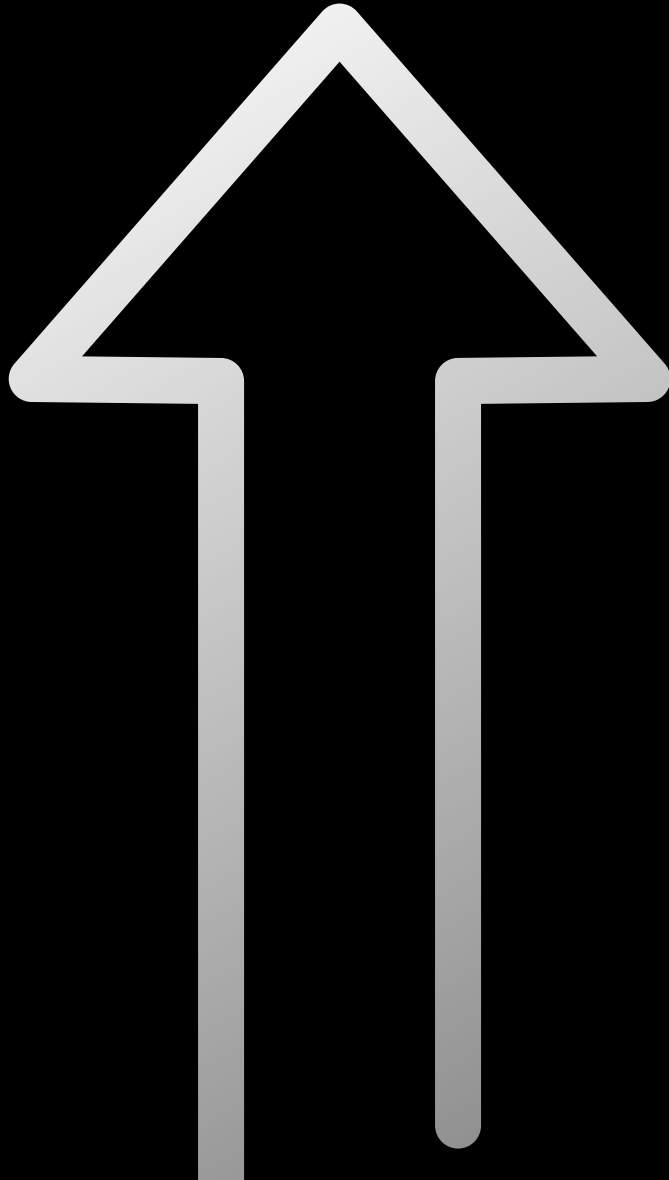
- SORINT.lab @ a Glance
- Overview
 - SORINT's Microsoft activities
- Sorint's Tailored Journey
 - The make it model
 - Instantiated from
 - Experts Involved
- Success Stories
- Bonus slide - Related by SORINTians
- Going Forward



Is behind many prominent entities
leading their industry. Assured!

98%

customer retention rate



Clients

By industry



Banking & Finance



Energy & Utilities



Telecommunication



Government & Public Services



Transportation & Automotive



Healthcare



Technology & Services



Industrial & Manufacturing



Entertainment

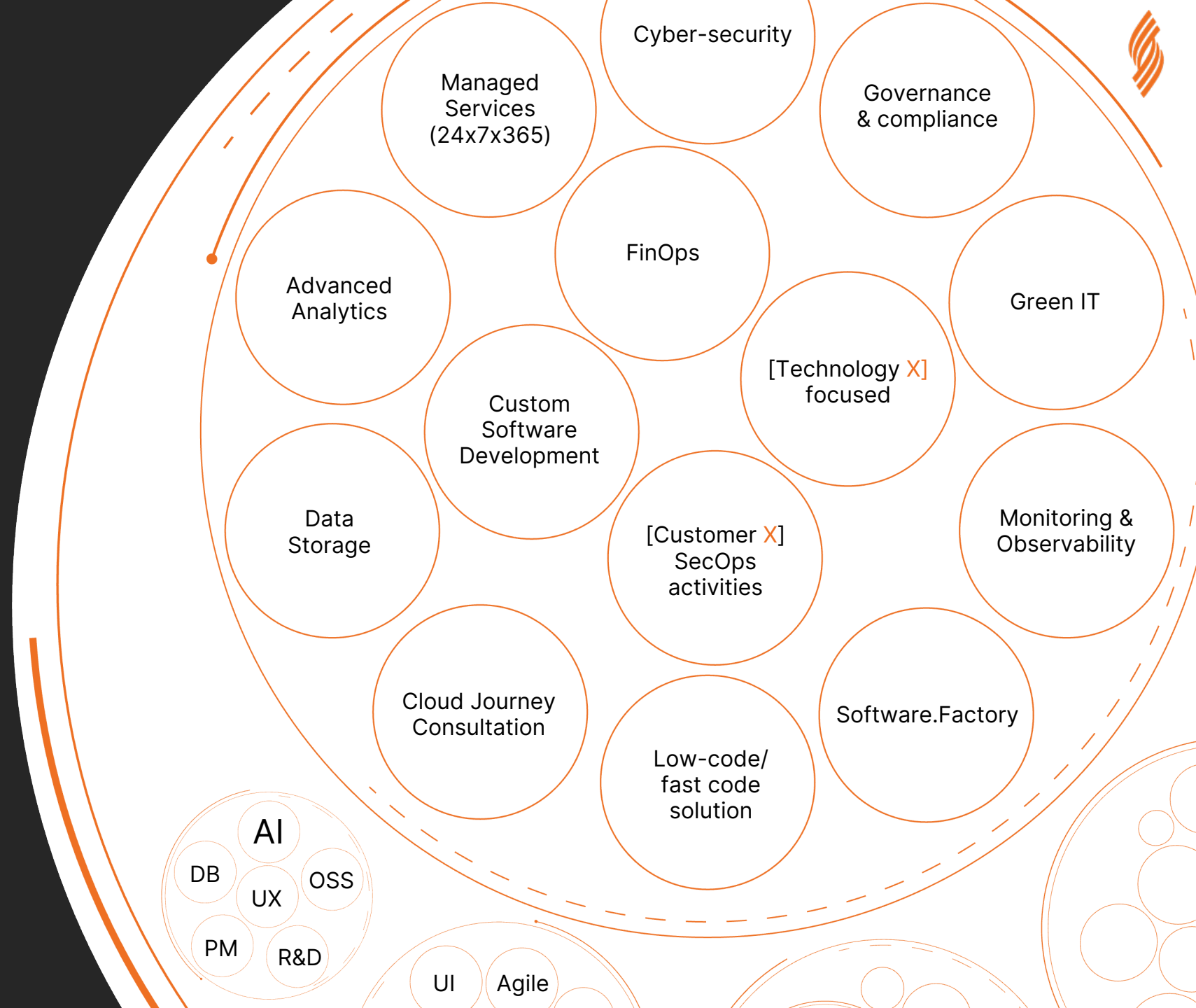


Tackling Challenges Together

A journey characterized by:

- Enabling clients to focus on core business.
- Secured solutions built upon best fitting technologies, practices, & latest findings.
- Quality, & cost optimization.

We harmonize passions!



SORINT.lab – IT Consultancy

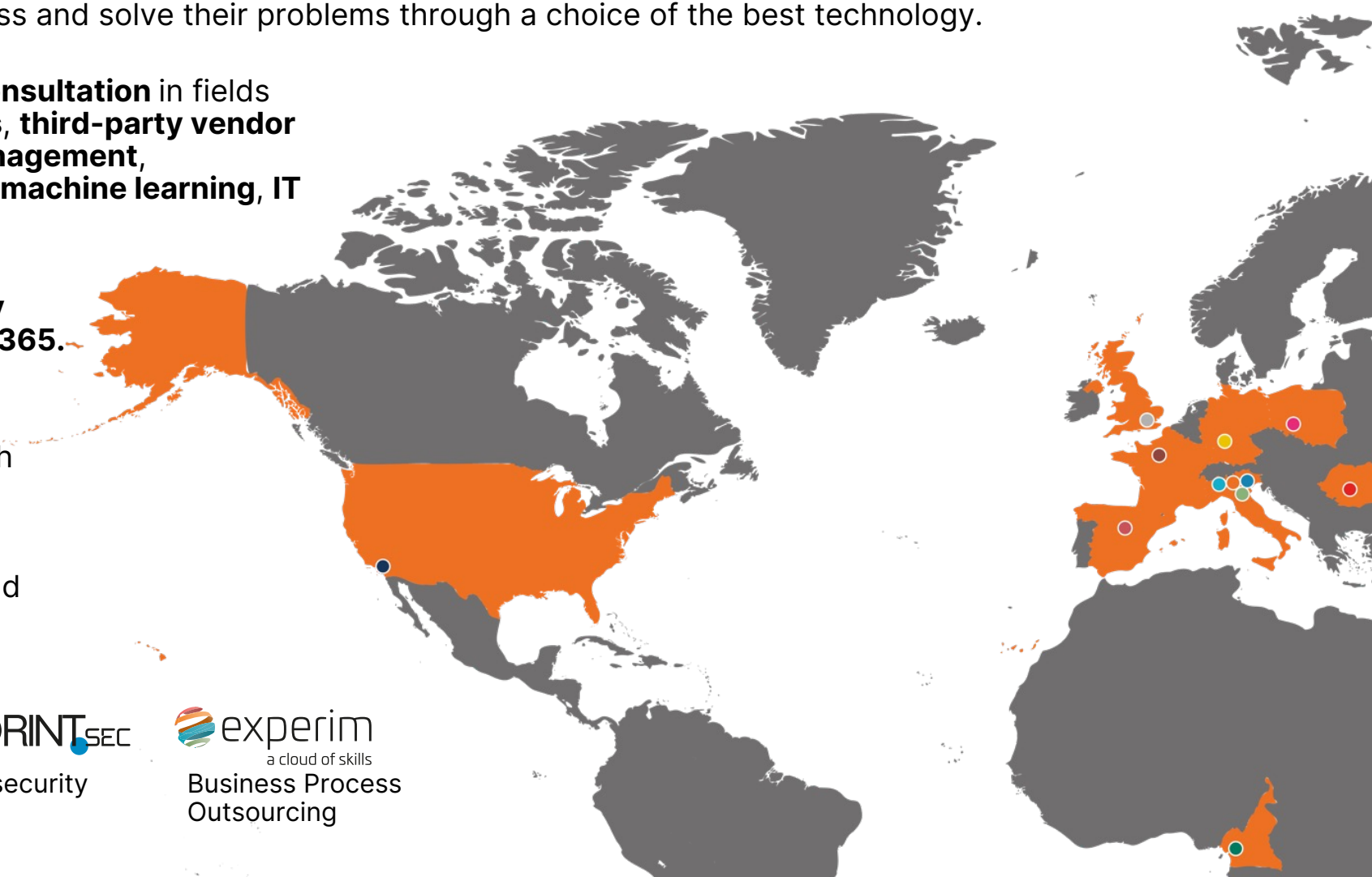


We believe in technology that fosters **innovation and human wellness**. Our commitment towards every company, institution or community is to help them run their business and solve their problems through a choice of the best technology.

Providing **digital technology services & consultation** in fields of **software development, cloud solutions, third-party vendor solutions, cybersecurity, data center management, management of daily IT operations, data, machine learning, IT recruitment** and **professional education**.

Delivering services ranging from **discovery and implementation** to **full support 24x7x365**.

SORINT provides IT services to prominent entities in Europe, USA, and Africa. Through a workforce of **1.5K professionals** and a presence spanning **17 offices** located in Italy, Spain, United Kingdom, Germany, France, Romania, Poland, United States, and Cameroon.




IT Consultancy


Advanced Analytics
Solutions


Cybersecurity


a cloud of skills
Business Process
Outsourcing

Let's Tackle Your Next Challenge Together

“SORINT.lab is a company that's easy to do business with...”

A well-known testimonial from a client



Education

>40K

Training hours per year

130+ entities

Certification. Foundation to trainer level

Methodology

Vendor independent

Unbiased transparent consultancy

Project management

Prince2, PMI, Agile, SCRUM/UX

ISO compliance

27001, 20000 9001, 14001

Experience

250+ large enterprises

Prominent entities in Europe, US, and Africa

>1K case studies

Tailored journeys documented



Euronext Group's ELITE SME network

The Make IT Model

Our philosophy towards journeys

Microsoft & Azure

Center of Excellence

- Sorint is a longstanding solution partner.
- Where we offer the finest technical expertise for Microsoft Solutions and Azure.
- A distinctiveness shines through the breadth of our project experience and the diversity of activities we've undertaken through the years.
- From investigation and enhancement, solution choice, architecting, to implementation, utilization, and maintenance.



SORINT.lab's Microsoft Activities



Most Common

Microsoft Solutions

Legacy/on-premises

Active Directory
Exchange, SharePoint, SCCM,
RDS, AD FS
Hyper-V & Failover Cluster, etc

Cloud Solutions

Architect new Infrastructure
Enhancing/upgrading current
existing
Implementing architected
infrastructure

Azure Cloud Services

Azure AD/Microsoft Entra ID
Infrastructure as a Service (IaaS)
Platform as a service (PaaS)
Software as a service (SaaS)
Backup as service (Baas)
Azure Virtual Desktop (DaaS)

Microsoft 365 Suite

Microsoft Exchange
Microsoft Defender
Microsoft Intune
Microsoft Teams
Microsoft SharePoint
Microsoft Copilot

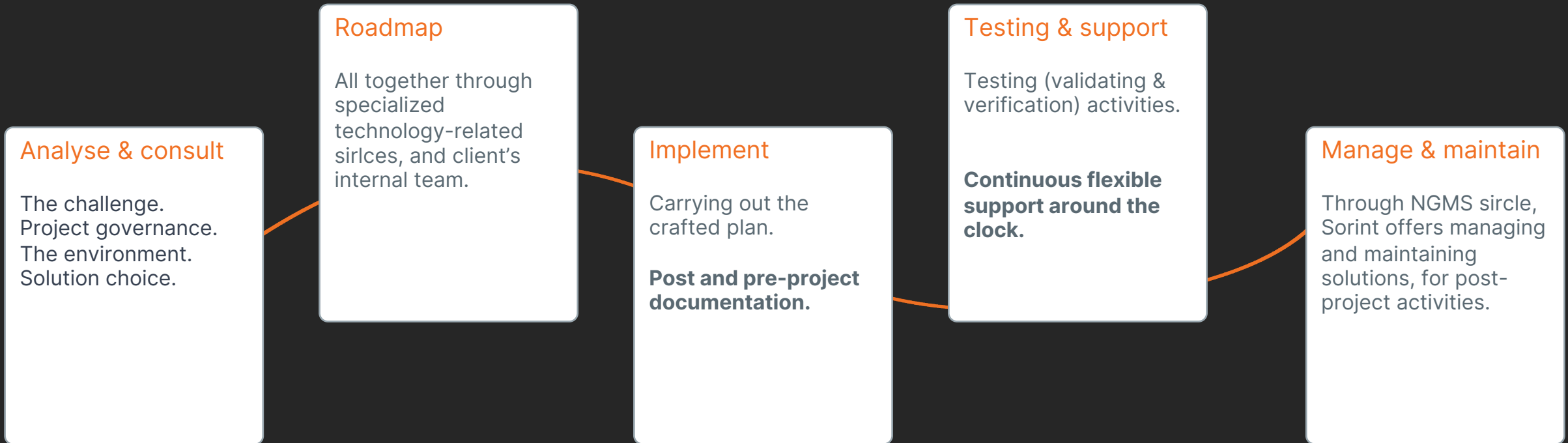
Infrastructure as Code (IaC)

Azure DevOps Suite
Pipeline building
Gitlab related-service
HashiCorp Terraform

Docker – Aks Cluster
Configuration

SORINT.lab's Tailored Journey

The make it model



Striving for nothing short of a perfect solution and a well-defined roadmap

SORINT.lab's Tailored Journey



Instantiated from

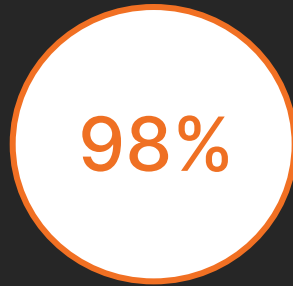
Every journey is a unique challenge, but our know-how:



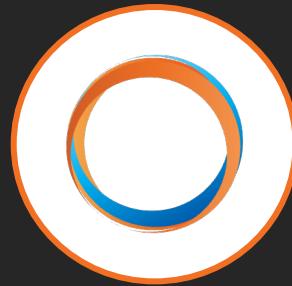
Executed countless projects in the field to prominent entities in Europe, US, and Africa.



For various industries



Customer retention rate



Dedicated circles specialized in given fields and technologies



Highest certification in various fields and "Training Partner" to some vendors



Expert PM with technical background ensuring project's objectives are met

Day x ——— Continues support ——— Continues support ——— Continues support ——— Day y

Experts Involved



Senior masterminds



Denis Dal Molin
Head of Microsoft & Azure | Azure Architect
+10 years of experience in Microsoft Solutions



Vincenzo Vocale
Azure Architect
+10 years of experience in Microsoft Solutions



Matteo Verza
Microsoft 365 Expert
+10 years of experience in Microsoft Solution

Some prestigious certifications



Closer Look

Areas and field of focus



Project-based	Consultancy	Staff Augmentation
<p data-bbox="749 676 1039 815">Analysis, architect, consultant, and implement.</p> <p data-bbox="733 889 1054 1025">Tailored proposals. Based on project and client's needs.</p>	<p data-bbox="1156 668 1472 1065">On current architectural solution, tools selections, utilization of current solutions, posture/status reports, and much more.</p>	<p data-bbox="1549 808 1885 876">Experts in a given field, tool, technology.</p>

Success stories



Delivered by: SORINTians



Confidential

A Prominent Italian Development Bank Implementation of Azure Virtual Desktop

Challenge

Migrating towards a VPN-less solution by adapting an Azure Virtual Desktop solution.

- Design and implement.

Going forward

Analysing and understanding client's needs, environment, and challenges.

Accepting the challenge - Solution and Implementation

A proposal was drafted and approved by the client. Covering:

- Areas of improvements. E.g., security and performance.
- Phases of carrying out the project's implementation.
- A design based on the principle of zero-trust. E.g. approach to protect sensitive data from internal & external threats.
- Effective implementation plan utilizing all in-hands resources.
- Along with all the business and technical take aways.

Result & delivery

- Implementation went 100% according to proposal and time frame.
- The solution offered a more convenient cost to client.
- Ease-of-use. Less complex component to manage.
- Highly scalable. Users & resources usages.
- AVD advantages likes identity management, backups, database security, etc..
- Submitted a post activity report.

[Floatingpoint.sorint.it](https://floatingpoint.sorint.it)

Success stories



Delivered by: SORINTians



Confidential

Metal Manufacturing Industry From Private to Public Cloud

Challenge

Client came with a clear objectives but without an in-hand solution. Objectives include:

- Reduce and optimize cost.
- While, improving scalability, agility/performance.
- Client's environment is currently managed by Sorint (sircle NGMS).
- Entire infrastructure is on a private cloud.
- Tight deadlines due to private cloud contract expiration.

Going forward

In-dept of specifics needs and requirements. A series of meetings with client's team, sircle NGMS, & at later stages sircle Microsoft and Azure.

Accepting the challenge - Solution and Implementation

A conclusion that the legacy infrastructure will no longer meeting expectations. SORINT.lab offered an alternative proposal that included.

- Migrating to a public cloud. Microsoft Azure.
- Architecting a parallel environment to avoid potentials errors and provide intensive testing activities before the new environment is switched into production.
- An estimated future costs by applying FinOps methodologies. In collaboration with sircle FinOps.

Result & delivery

- A smooth migration within the specified timelines.
- Validating and testing activities. No rollbacks or any significant changes.
- 25% cost saving due to the new solution.
- Reduced IT team's workload and allowed more visibility and control of cost.
- Along with various added values.
- Submitted a post activity report.

Success stories



Delivered by: SORINTians



Confidential

Healthcare Industry Design & Implement a Hybrid Infrastructure

Challenge

Introduce cloud native technologies:

- Well-structured and effective strategy for migrating to the cloud.
- Scalable architecture. Could support new needs. In relation to CRM/ERP applications that integrates services such as Azure Data Factory, Data Bricks, and Dynamics.
- Improve operational efficiency, increase flexibility, and enhance security.
- Best practice and detailed documentation of all activities.

Going forward

In-depth assessment to identify priorities, constrains, needs , and opportunities.

Accepting the challenge - Solution and Implementation

- An architecture that outlines the best practices and guidelines for implementing and managing the cloud resources.
- Designed a network topology in compliance with Cloud Adoption Framework.
- Hub and Spoke network architecture approach to act as an aggregation point for all resources.
- A well-defined naming convention for all resources.
- Multi-subscription approach with landing zone and management group for cost optimization and better separation of environments, identity management, network and other resources

Result & delivery

- A clear hierarchical organizational structure which improves governance and simplifies managing the operations.
- Complied with best practices. Following CAF.
- Customization to meet security and customer's internal regulation requirements.
- IP addressing planning to manage and scale the network.
- Domain controllers implemented as windows server core.
- VPN gateway in the Hub to connect on-prem location.
- Privileged Identity Management. e.g. of the security measures.
- A reference architecture. Submitted a post activity report & documentation.



Bonus Slide

Related Solutions and Tools by SORINTians



NGMS Core IT Service

Remotely manages IT infrastructures ensuring the correct functionality, support for vendor and Open-source products. Reducing response times to new problems. Speed, flexibility, method and technical preparation are part of our DNA.

[Inquire](#)



Cloud Native Security Cloud Journey

Strategies, practices, & tools to safeguard the containerized applications and the underlying environment from potential cybersecurity threats and vulnerabilities. Plus, continuous monitoring.

[Inquire](#)



Project Management PMOs

Project management as a service (PMaaS) focuses on coordinating IT projects. On both, infrastructure level and application software level.

[inquire](#)



DevOps Engineering Digital Technology Services

Advanced set of practices, tools, and technologies that power automation throughout the development, testing, and deployment phases.

[inquire](#)

Going Forward

How we can move forward from here

One hour
workshop

Read more on
[/sorintlab](#)



Alternative
approach



BUILDING GREAT TECHNOLOGY



IT | ES | UK | DE | US | FR | PL | CMR | RO

www.sorint.com