



BUILDING GREAT TECHNOLOGY

# Academia

Skills Re:Focused



# Agenda



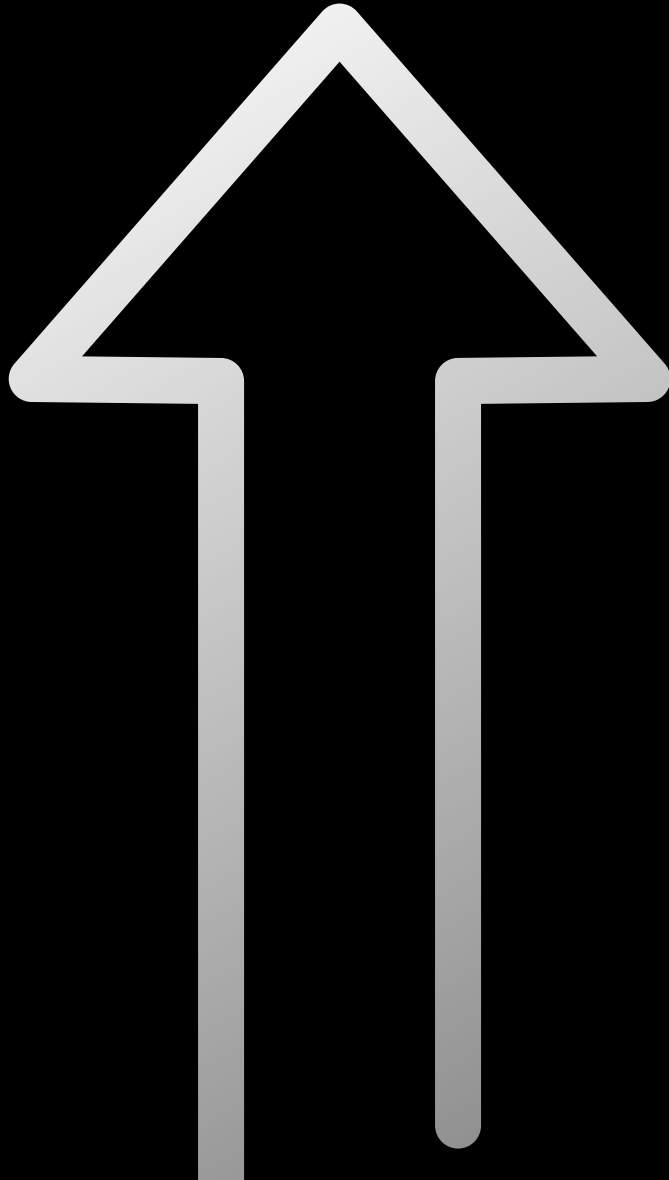
- SORINT.lab @ a Glance
- Academia
- Sorint's Tailored Journey
  - High-level overview of the process
  - The make it model
  - Education at Sorint
  - Referencing activation
- Digital transformation
- Experts Involved
- Top requested subjects
- Testimonials
- Going Forward



Is behind many prominent entities  
leading their industry. Assured!

**98%**

customer retention rate



# Clients

By industry



## Banking & Finance



## Energy & Utilities



## Telecommunication



## Government & Public Services



## Transportation & Automotive



## Healthcare



## Technology & Services



## Industrial & Manufacturing



## Entertainment

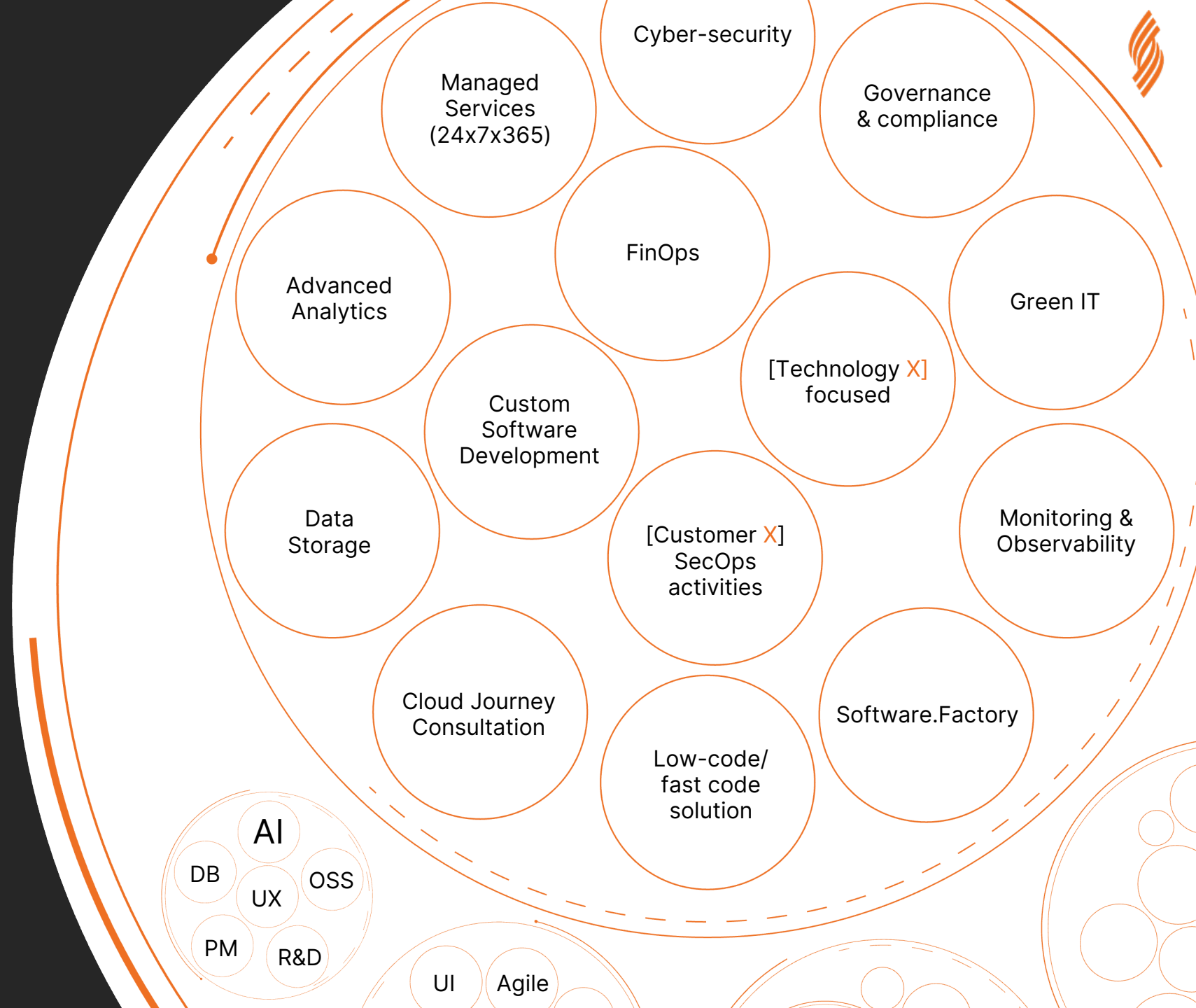


# Tackling Challenges Together

## A journey characterized by:

- Enabling clients to focus on core business.
- Secured solutions built upon best fitting technologies, practices, & latest findings.
- Quality, & cost optimization.

We harmonize passions!



# SORINT.lab – IT Consultancy

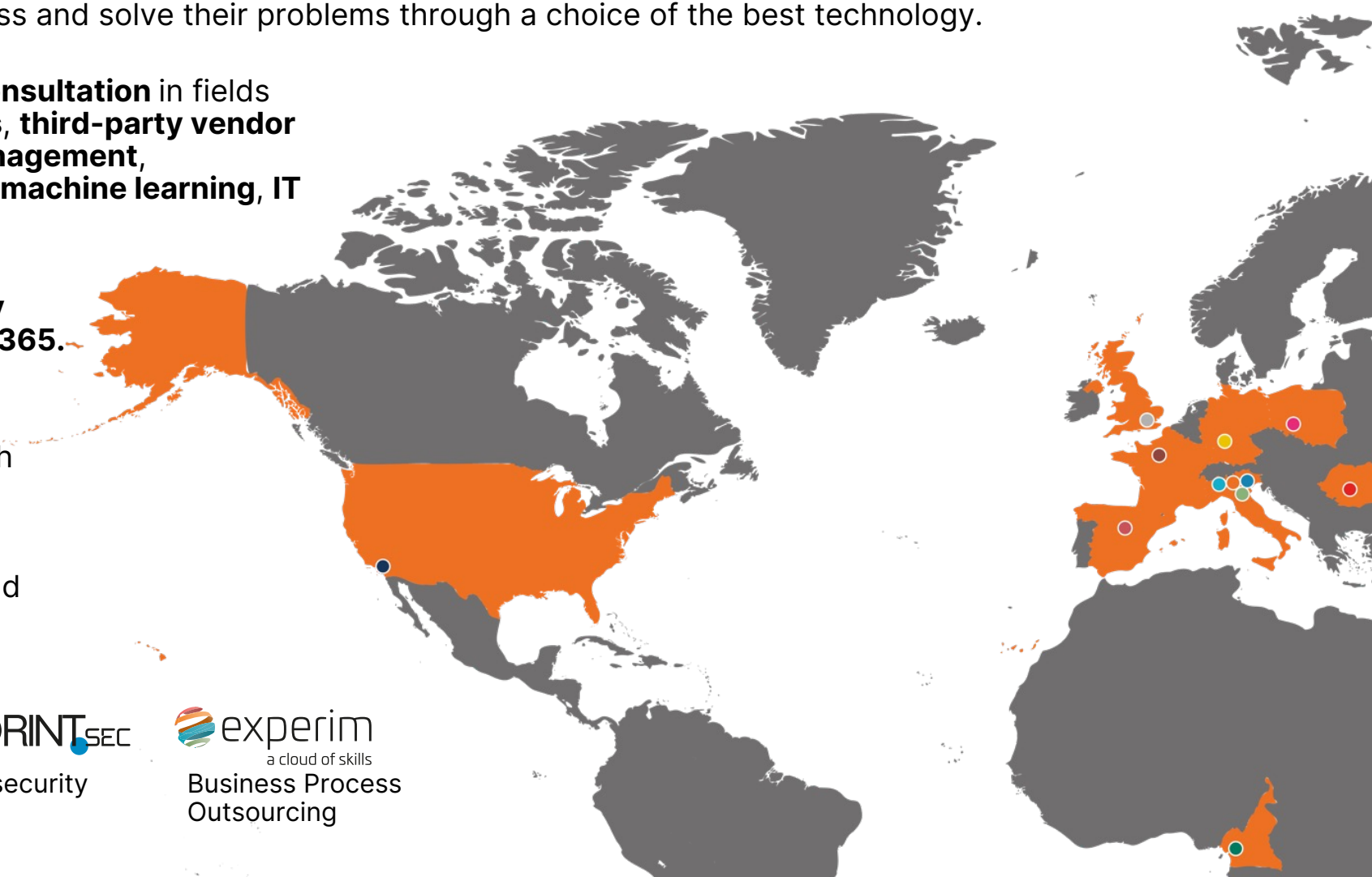


We believe in technology that fosters **innovation and human wellness**. Our commitment towards every company, institution or community is to help them run their business and solve their problems through a choice of the best technology.

Providing **digital technology services & consultation** in fields of **software development, cloud solutions, third-party vendor solutions, cybersecurity, data center management, management of daily IT operations, data, machine learning, IT recruitment** and **professional education**.

Delivering services ranging from **discovery and implementation** to **full support 24x7x365**.

SORINT provides IT services to prominent entities in Europe, USA, and Africa. Through a workforce of **1.5K professionals** and a presence spanning **17 offices** located in Italy, Spain, United Kingdom, Germany, France, Romania, Poland, United States, and Cameroon.



  
IT Consultancy

  
Advanced Analytics  
Solutions

  
Cybersecurity

  
a cloud of skills  
Business Process  
Outsourcing



# Let's Tackle Your Next Challenge Together

“SORINT.lab is a company that's easy to do business with...”

A well-known testimonial from a client



## Education

**>40K**

Training hours per year

**130+ entities**

Certification. Foundation to trainer level

## Methodology

**Vendor independent**

Unbiased transparent consultancy

**Project management**

Prince2, PMI, Agile, SCRUM/UX

**ISO compliance**

27001, 20000, 9001, 14001

## Experience

**250+ large enterprises**

Prominent entities in Europe, US, and Africa

**>1K case studies**

Tailored journeys documented



Euronext Group's ELITE SME network

**The Make IT Model**

Our philosophy towards journeys

# Academia

## Skills Re:Focus



● A solution tailored to educate IT professionals, of your business, to stay ahead in the ever-evolving digital landscape.

● From

● Deepening of methodologies

● New technology

● New product/tool

● Develop a skill

● To digital transformation

1  
Billion

people will need to be reskilled by 2030 due to the impact of technological advancements and automation on the job market.

\*World Economical Forum - 2023

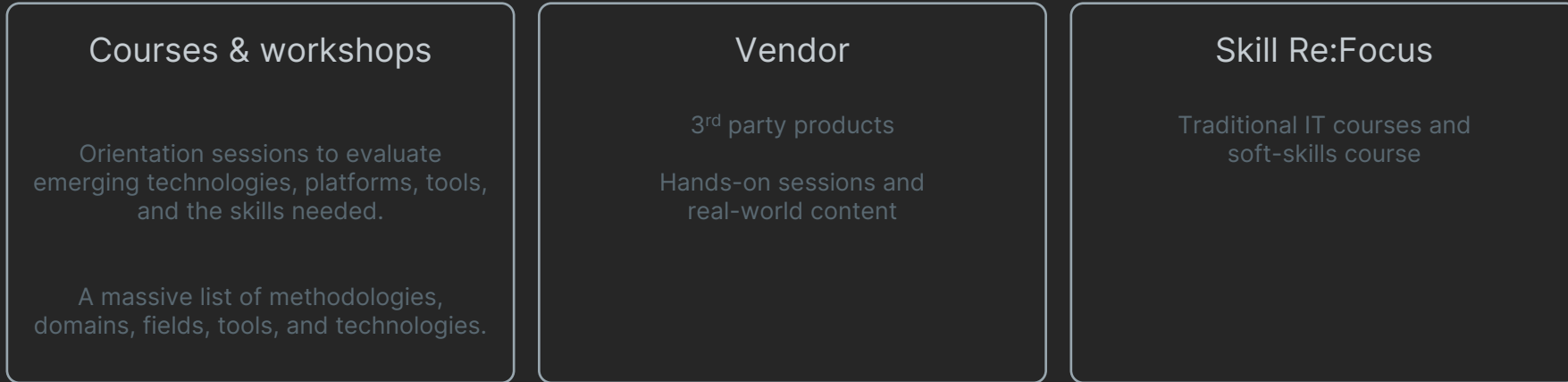


# Academia

Skills Re:Focus



Customizable topics and levels that matches the strategical needs of organizations



## Delivery Method



Live classroom



Virtual



Blended



Video Content



On client's premises

# SORINT.lab Tailored Journey

High-level overview of the process



## Requirement gather & analysis

- Collecting client's needs
- Skill assessments
- Coordinating team's activities, difficulties, and/or progress
- Agile methodology

## Roadmap designing

- Set the training path
- Syllabus and duration
- Learning resources
- Evaluation criteria

## Course

- Introduce all needed tools and technologies
- Kicking Off the tailored teaching technique

## Assessments & assurance

- Evaluate progress with pre-set guidelines of grading and evaluating.

## Post-course support

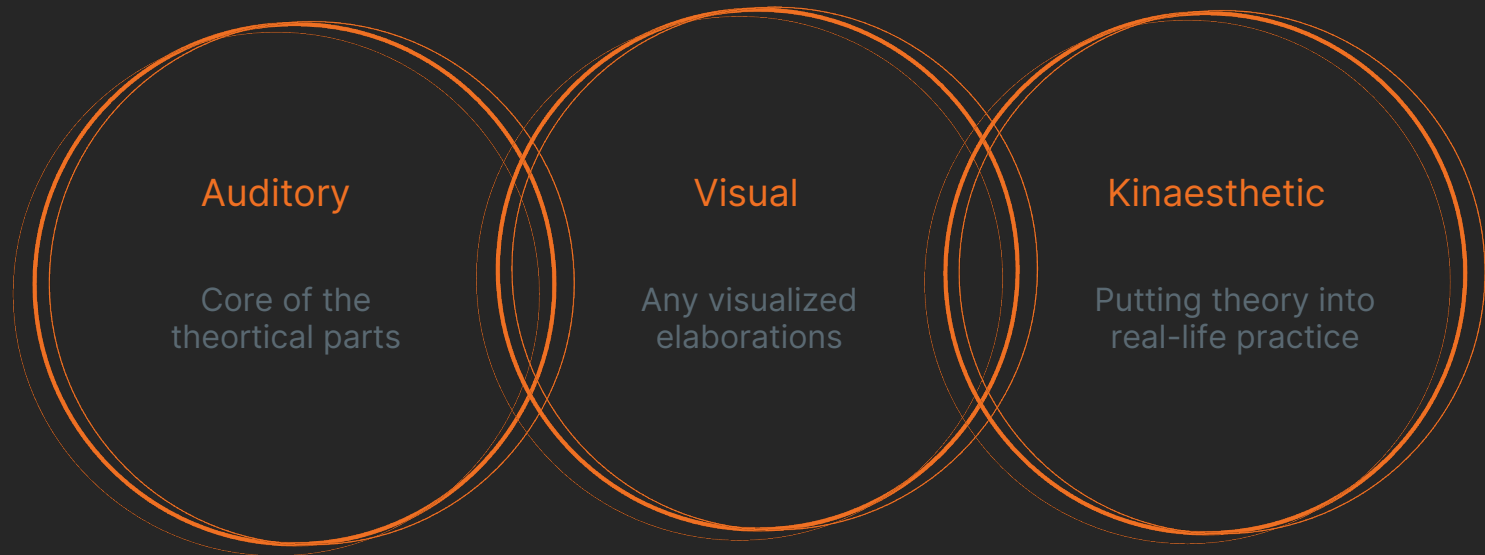
- Access to learning materials
- High-level support from instructors
- Regular relevant updates and newsletters

# SORINT.lab's Tailored Journey



The make it model

An underlining methodology designed and balanced to be fun, tailored, condense, & practical



# SORINT

A schooling culture



We know the definition of Done!

+40K teaching hours

Certified multilingual trainers

Awarding recognized certification

UTD with the market needs and technologies

Deep analysis to client's current knowledge

Real-life projects of prominent entities in Europe, US, and Africa

Post training support

35 years of business and educational experience



We've been there

A solution that emerged based on client's request

# SORINT.lab

The trusted partner – Some of our educational-related activities





# SORINT.lab



The trusted partner – Some of our educational-related activities





# SORINT.lab

The trusted partner – Some of our educational-related activities



# Experts Involved



Academia



Global Academia

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Senior masterminds



Francesco Blandino

Academia Team Leader

+10 years as IT Consultant, Database Specialist, and Service management

# Top-requested Workshops & Training Courses



## Application Modernization

Modern application development

Application modernization

## Automation

Ansible

Automation

## Cloud Services

Cloud architect

## Container Management

OpenShift

Kubernetes

## Data Protection

Digital Security for SMEs

## Deep learning

Artificial intelligence

Introduction to PyTorch and Pytorch Lightning

Machine Learning for Predictive Maintenance

## DevOps

Why use DevOps methodology

## Sorint Open-source Products

CI/CD with Agola

Ercole - Proactive Database Software Asset Management

# Testimonials

Kind messages to: SORINTians



Globally known banking and finance entity

Sorint is great in everything they offer. You will enjoy working with them.  
This is a result of a good working environment.



An attendee

I learned a lot. The projects we worked on boosted my knowledge. It exactly what I needed to start using Carbon Black for our own environment. It was not possible online. The documentation of the platform was just not enough. I had a good theoretical understanding but not enough experience to manage everything. Now I feel like an expert.



# Bonus Slide

## Related Solutions and Tools by SORINTians



### Open-source Software Products

Open-source is a great opportunity to solve the gap between the legacy and digital world because has itself the answer to simplify the complexity, and this is the service we want to provide to our clients

[sorintoss.io](https://sorintoss.io)

# Going Forward

How we can move forward from here

One hour  
workshop

Read more on  
/sorintlab



Alternative  
approach





**BUILDING GREAT TECHNOLOGY**



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IT | ES | UK | DE | US | FR | PL | CMR | RO

[www.sorint.com](http://www.sorint.com)